Curriculum Vitae

PERSONAL INFORMATION	
First Name and Surname	POPESCU ECATERINA
Address	Ploiesti, Prahova, 16 Plăiesilor Str.,
Telephone number	0244 279466, 0722 519967
E-mail	popescubega@yahoo.com
Nationality	Romanian
Date of birth	April 17, 1956
WORK EXPERIENCE	
Period	June 1998 – up to present
Occupation or position held	Director General
Main activities and responsibilities	Organisation, coordination and control of the activity performed by the company
Name and address of employer	SC CHIMFOREX SA Pleasa, Prahova
Period	November1996 – May 1998
Occupation or position held	Comercial Director
Main activities and responsibilities	Organisation and monitoring of the company's commercial activities: supply, contracting, sale, marketing
Name and address of employer	SC CHIMFOREX SA Pleasa, Prahova
Period	October 1981 – October 1996
Occupation or position held	Production Department Engineer, economical analysis, prices
Main activities and responsibilities	performance of provisional price estimate, post- calculation of price for the products manufactured and marketed by the company
Name and address of employer	SC CHIMFOREX SA Pleasa, Prahova
Period	September 1981
Occupation or position held	Engineer on probation
Main activities and responsibilities	Monitoring the company's activities
Name and address of employer	Salina Slănic Prahova
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MEMBER OF BOARD OF DIRECTORS	
Period	2010 – up to present
Name and address of company	SC STICLOVAL SA Vălenii de Munte, Prahova

Period	2009 – up to present
Name and address of company	SC BEGA Utilaje Constructii SA Bucuresti
Period	2008 – up to present
Name and address of company	SC Foraj Sonde SA Craiova
Period	2004 – up to present
Name and address of company	SC FAUR SA Bucuresti
Period	2003 - 2005
Name and address of company	SC Uzinele Sodice Govora SA Râmnicu Vâlcea
EDUCATION AND TRAINING	Oil and Gas Institute – Faculty of Well Drilling
	and Oil and Gas Production - 1981
	Ministry of Industry and Commerce – Training in
	Commercial Management and Marketing
	Specialty – 1997 Ministry of Industry and Commerce – Training in
	Marketing and International Business Relations
PERSONAL SKILLS	
Mother Tongue	Romanian
Spoken Foreing Languages	
	English
*reading	Independent user B2
*writing	Independent user B1
*speaking	Independent user B1
	French
*reading	Independent user B2
*wrigting	Independent user B2
*speaking	Independent user B2
SOCIAL SKILLS	• Communication, persuasion, advisory and
	negotiating skills;
	• Very adaptable to various circumstances,
	inter-relationship skills, empathy;
	• Responsibility, loyalty, efficient approach of various issues, easy adaptable to various
	working methods
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ORGANISATIONLA/MANAGERIAL	• Analysis, planning, organisation, coordination
SKILLS	and control skills of the activities performed
	by a company;
	• Vision in elaborating management strategies
	and policies related to quality, environment,
	occupational safety and health;

TECHNICAL SKILLS	 Good command office suite (MS Office, Internet); Good command of office equipment.
Driving Licence	В