

<b>Curriculum vitae Europass</b>	
<b>Personal Information</b>	
First Name / Surname	<b>Grigorescu REMUS</b>
Scientific title	Philosophy Doctor in Economic Science
Professional title	Associate Professor
Address	
Telephones	
E-mail	
Nationality	Romanian
Date of birth	
Sex	male
<b>Area of competence</b>	<ul style="list-style-type: none"> <li>• Economic-financial statistics</li> <li>• Macroeconomic statistics</li> <li>• Social analysis technics and methods</li> <li>• Marketing research and modeling</li> </ul> <ul style="list-style-type: none"> <li>• Demography</li> <li>• Foreign trade statistics</li> <li>• Social-political marketing</li> <li>• Market research techniques</li> <li>• Public administration management</li> <li>• Public policies</li> </ul>
<b>Experience in Education</b>	
Dates	<b>2004 – present time</b>
Occupation or position held	Associate professor PhD
Main activities and responsibilities	Teaching (lectures) activities for bachelor degree level and master degree level and scientific research in the area of competence mentioned above
Name and address of employer	“Constantin Brâncoveanu” University
Type of business or sector	Higher education/ scientific research
Dates	<b>2002 - 2004</b>
Occupation or position held	Assistant professor PhD
Main activities and responsibilities	Teaching (lectures) activities for bachelor degree level and scientific research in the area of competence mentioned above
Name and address of employer	“Constantin Brâncoveanu” University
Type of business or sector	Higher education/ scientific research
Dates	<b>2000 - 2002</b>
Occupation or position held	Assistant professor post graduate
Main activities and responsibilities	Teaching (lectures) activities and tutoring for bachelor degree level and scientific research in the area of competence mentioned above

Name and address of employer	Constantin Brâncoveanu" University
Type of business or sector	Higher education/ scientific research
Dates	1997 - 2000
Occupation or position held	Assistant lecturer post graduate
Main activities and responsibilities	tutoring for bachelor degree level
Name and address of employer	Constantin Brâncoveanu" University
Type of business or sector	Higher education
Dates	1995 - 1997
Occupation or position held	Junior teaching assistant
Main activities and responsibilities	tutoring for bachelor degree level
Name and address of employer	Constantin Brâncoveanu" University
Type of business or sector	Higher education
<b>Management Experience</b>	
Dates	September 2017- present time
Occupation or position held	Member int the Board of Directors of SNGN ROMGAZ SA
Name and address of employer	SNGN ROMGAZ SA, 551130, Medias, P-ta C.I Motas, no.4
Type of business or sector	Natural Gas Extraction
Dates	20.08.2014 - present time
Occupation or position held	Manager of "Antim Ivireanul" Vâlcea County Library
Main activities and responsibilities	Library activities management
Name and address of employer	Vâlcea County Council
	Culture
Dates	1.04.2014 – 19.08.2014
Occupation or position held	Interim manager of "Antim Ivireanul" Vâlcea County Library
Main activities and responsibilities	Library activities management
Name and address of employer	Vâlcea County Council
Type of business or sector	Culture
Dates	2013
Occupation or position held	Inspector General
Main activities and responsibilities	Pre-university education management
Name and address of employer	Ministry of National Education - Vâlcea School Inspectorate
Type of business or sector	Pre-university education
Dates	2012-2013
Occupation or position held	Deputy Inspector General
Main activities and responsibilities	Pre-university education management

Name and address of employer	Ministry of National Education - Vâlcea School Inspectorate
Type of business or sector	Pre-university education
Dates	<b>March 2012 – May 2012</b>
Occupation or position held	Director of Economic Science Department of "Constantin Brâncoveanu" University
Main activities and responsibilities	Management of educational activities, scientific research and administrative activity management
Name and address of employer	"Constantin Brâncoveanu" University
Type of business or sector	Higher education/ scientific research
Dates	<b>2010 - 2012</b>
Occupation or position held	Scientific Secretary of "Constantin Brâncoveanu" University
Main activities and responsibilities	Management of education, scientific research and financial activity of the department of the University
Name and address of employer	Constantin Brâncoveanu" University
Type of business or sector	Higher education/ scientific research
Dates	<b>2009</b>
Occupation or position held	Prefect of Vâlcea County
Main activities and responsibilities	Managing the activity of the Prefecture
Name and address of employer	The Government of Romania
Type of business or sector	Public administration/ management of administrative activities
Dates	<b>2006 - 2009</b>
Occupation or position held	Director of Master Degree and Postgraduate Training Department
Main activities and responsibilities	Management of educational, research and administrative activity of the department
Name and address of employer	Constantin Brâncoveanu" University
Type of business or sector	Higher education/ scientific research
Dates	<b>2004 - 2006</b>
Occupation or position held	Scientific secretary of Management, Marketing and Business Faculty Council (faculty chancellor) -
Main activities and responsibilities	Faculty Chancellery management (organizing the deliberation bodies meetings and inspection o informational flow between the Faculty and its structures and the higher organization links)
Name and address of employer	"Constantin Brâncoveanu" University
Type of business or sector	Higher education/ scientific research
Dates	<b>2001 - 2002</b>
Occupation or position held	Member of the Board of Directors of SC CET Govora SA
Name and address of employer	SC CET Govora SA, str. Uzinei, no.2, Rm. Valcea, Valcea county
Type of business or sector	Electric and thermic energy production and distribution. CET Govora is the only industrial steam producer on the Industrial Platform Valcea.
<b>Education and Formation</b>	
Period	1996 – 2002
Qualification awarded	Economical science PHD.
Main field of study	World economics/monetary financial and commercial international relations
Name of the Education Institution	Economic Studies Academy/ Economic International Relations Faculty

Study level	Postgraduate studies				
Period	1990 - 1995				
Qualification awarded	Bachelor of science - economy				
Main field of study	Social – economic statistics, market research techniques				
Name of the Education Institution	Economic Studies Academy/ Cybernetics Statistics and Informatics				
Study level	Long term learning university studies, 5 years (considered by the present legislation and the EU directives as integrated university studies, Bachelor and Masters level)				
Period	1985 – 1989				
Qualification awarded	High school diploma				
Name of the Education Institution	Ramnicu Valcea Economic and Administrative Law High school				
Study level	high school				
Period	1977 - 1985				
Qualification awarded	Primary and secondary school				
Name of the Education Institution	Sc. Gen. 4 Rm. Valcea/Sc. Gen. No. 1 (at present Take Ionescu School) from Rm. Valcea				
Study level	Primary and secondary school				
<b>Personal competences</b>					
Mother tongue	Romanian				
Foreign languages Auto evaluation European level	Comprehension		Speaking		Writing
English	Listening	Reading	Spoken interaction	Spoken production	
English	3/5	3/5	2/5	2/5	3/5
Social skills and competences	Communicative: communication and interpersonal relationship abilities Good abilities for team work. friendly; convivial correct; legalist open to develop new abilities.				
Organizational skills and competences	Experience in management of administrative activities. Good experience in project management and team management. Managed teams of 10-30 people with very good results. Experience in logistics following my professional experience during work. I believe that I have team spirit (I have team work experience since faculty, when I participated in scientific research activities working for applied projects imposed during faculty; further on, working in management position within the faculty and university, I continued the team work, as I considered that it is the an efficient manner to resolve the tasks and to attract and to have my colleagues close to me.)				
Computer skills and competences	Text editor: MS Word – very good Spreadsheets : MS Excel – very good Use of internet and multimedia – very good Graphic: Corel Draw – good Data base: Access, FoxPro - good.				

Other skills and competences	Well organised, initiative Stress resilient, adaptable Permanently informed in economy, politics and social-cultural life news Enduring, calm, sensible, mild. 4
Driving license	Driver's licence category B.

### Phd. Thesis

- Foundation the strategy for export markets selection. Study case: SC OLTCHIM SA, International Economic Relations Faculty, Economic Studies Academy, Bucharest, 2002

### Published Books

- Economic statistics – applications, tests, case studies (co-author), Independenta Economica Publishing House, Pitesti, 2003.
- Financial statistics – macro and micro financial statistics elements (co-author), Independenta Economica Publishing House, Pitesti 2003.
- Substantiating the strategy for export markets selection, Independenta Economica Publishing House, Pitesti, 2003.
- General statistics – theoretical elements, multiple choice tests, applications, case studies, (co-author) Independenta Economica Publishing House, Pitesti, 2004;
- Marketing research and modeling, Cartea Universitara Publishing House, 2005.
- Entrepreneurship guide for a competitive business (co-author) Independenta Economica Publishing House, Pitesti, 2010.
- Statistics – applicative course, Independenta Economica Publishing House, Pitesti, 2010.
- Statistics – applicative course, Independenta Economica, Pitesti, re-edited, 2012.

### Published articles and speeches held

- Foreign Romanian commerce within the frame of the regulations of the specialized institutions at global level, Symposium "ONU – 50" Rm. Valcea, October 1995;
- Statistic quantifications at Valcea county level (communication), Scientific Symposium "The economy form Rm. Valcea within the reform and restructuration context" Constatin Brancoveanu University, April 1996;
- Industrial production evolution in Rm Valcea after 1989 (communication) – Symposium "The economy from Rm. Valcea within the economic reform and restructuration", Constantin Brancoveanu University, April 1997;
- Using SPSS Windows program in data processing (communication) – Scientific Communications Session "Policies and strategies in informatics", Rm. Valcea, March 1998;
- Rm. Valcea economy perspectives, (communication), Symposium "Europe 2000", Valcea County Council and Prefecture, May 1998;
- Statistics instruments used in appreciating management quality at small and medium enterprises, Scientific Symposium "The Economist's role in promoting efficient management", Constantin Brancoveanu University, January 1999;
- Educational Methods for working with students groups and series – "Pedagogical Consultation", Constantin Brancoveanu University, September 1999;
- Sensorial pastry qualitative analysis – International symposium "Technical, Technological and Scientific Progress in milling and bakery industry" organized by ASMP, Dunarea de Jos University from Galati and Agriculture Minister, Brasov, May 1999;

- Internal and international business competitiveness – International Symposium “Interdependencies, globalization, regionalization – challenges for the 3<sup>rd</sup> Millennium” Constantin Brancoveanu Pitesti, The Romanian Institute for International Law and Economy Studies, April 2000;
- Comparative Study regarding the counties from Central and East Europe during 1995 – 1999 – Scientific International Conference Integrating Romania in the Euro – Atlantic structures, Lucian Blaga University, Sibiu, April 2001;
- International market development premises at the beginning of the 3<sup>rd</sup> Millennium – Scientific Symposium “Multilateralism and Globalization” International Economic Relations Faculty, ASE, Bucuresti, January 2002
- Using ELECTRE method in multi-criteria ranking of the countries from Europe based on the main macro-economic indicators (communication) – Scientific Symposium “Mathematics methods applied in economy” Constantin Brancoveanu University, February 2002;
- External competition quantitative and qualitative analysis – Teachers Annual Scientific Communications Session, Constantin Brancoveanu University, October 2002;
- Comparative aspects regarding the economic evolution of the countries from East Europe within the EU integration context – article, University’s Annals Constantin Brancovenau;
- Fundamenting the selection process for export markets. Study case: OLTCHIM SA, public lecture when presenting the PHd. Thesis at the International Economic Relations Faculty, ASE Bucuresti, December 2002;
- Valcea County economic and social status in 2002 – article in Curierul Valcea newspaper (February 2003)
- Short statistics history – article, March 2003 “Curierul Valcea”
- Statistic and Mathematic aspects in Eminescu poetry – article in “Curierul de Valcea” newspaper (June 2003);
- Chemical industry and Contemporary Economy – International Symposium “Competitive potential of national economies in Romania and Moldova Republic”. Development possibilities on the internal, European and global market, organized by Romanian Academy, Economic Research National Institute, ASEM Chisinau and Constantin Brancoveanu University Pitesti, October 2003;
- Study on the development of the work force usage in Romania – article Statistics Magazine, 2003;
- European Options Evaluation Through Numerical Methods, Economic Scientific International Conference Romania – Requirements in the development process, from the 2007 integration point of view”- Lucian Blaga University, Sibiu, 6-7 May 2004;
- Premises of Electronic Commerce Development at the beginning of the 3<sup>rd</sup> Millennium Economic International Scientific Conference Romania – Requirements in the development process, from the 2007 integration point of view”- Lucian Blaga University, Sibiu, 6-7 May 2004;
- Using the factorial matrices analysis in economy, Economic International Scientific Conference “Poverty– wealth binomial and Romania’s’ integration in the EU” Lucian Blaga University, Sibiu, 20-21 May 2005;
- Usage of the Data Analysis Microsoft Excel package in analyzing and interpretation of the market phenomenon, Economic International Scientific Conference “Poverty – wealth binomial and Romania’s’ integration in the EU” Lucian Blaga University, Sibiu, May 2006.
- Romanian work force aging process, International Symposium “Perfecting the micro and macro management in the functional market economy context” Constantin Brancoveanu University, Pitesti, May 2007
- Romanian small and medium enterprise competitiveness , International Symposium European integration – new challenges for the Romanian economy, IV th edition, Oradea, 30-31 May 2008;
- Opportunities to finance enterprises by capital market, International Symposium European Integration – new challenges for the Romanian economy”, IV th edition, Oradea, 30-31 May 2008;
- Strategic priorities regarding tourism human resources; motivation, Messina, Italy, The 2009 International Conference on tourism and workshop on “Sustainable Tourism Within High-Risk Ares of Environmental Crisis”
- Competitivity factors at macroeconomic level in order to surpass the Romanian economic crisis, Symposium “Requirements regarding the management improvement in Romania in the present economic crisis context”, Rm. Valcea, 24 January 2011.

#### **Scientific research based on contract**

- Market research on the main sodium products (contract, coordinator, 2000);
- Designing a management system for association in participation (contract, collaborator, 2001);
- Accounting monography of association in participation (contract, collaborator, 2001)



- Study on the SC SIND ROM OLANESTI SA promotion on the Romanian tourist market (contract, collaborator, 2002)
- Study regarding the image of the products produced by SC Bere Alutus SA, on Rm. Valcea market (contract, collaborator, 2002)
- Ways of promoting the "Bere Alutus" product on the national market (contract, collaborator, 2002)
- Creating a Management, Documentation and Information Center for Ramnicu Valcea city – research contract completed, carried out with the Canadian Government financing, the beneficiary was Rm. Valcea municipality, 2003
- Analysis on increasing the competitiveness for small and medium enterprises in the UE integration context. Study case: Food industry companies from Valcea county, CNCSIS, 2006;
- Opportunity study regarding the project "Building pedestrian bridges and trails" in Bunesti village, jud. Valcea (project financed from Structural Funds, according to OG 7/2006, contract, collaborator, 2006);
- Developing the operational capacity of the Information and Documentation Center for entrepreneurship preparation and consultancy – National Authority for Research, 2007;
- Post adherence strategy of Pitesti city 2007 – 2013 – research contract completed, carried out with financing from Pitesti municipality, 2007;
- Identifying the competitiveness enhancement factors for SME and sectorial opportunities. Methods and techniques for European entrepreneurship – CNCSIS, 2008.
- Market research and impact regarding the construction of commercial spaces by SC Antares Transport SA, Valcea County Council, 2010;
- Market research and impact regarding the construction "GALERIE COMERCIALE TRAIAN MARKET CENTER", Valcea County Council, 2010;
- Knowing the professional insertion level of IPT graduates – a new approach of the educational offer "Contract code: POSDRU/90/2.1/S/50820, Beneficiary: Valcea County School Inspectorate, project manager, 2012

#### **Member of Professional Associations**

- Member of the Romanian Statistics Association – 2007
- Founding member of the General Association of the Economists from Romania, Valcea subsidiary, 2005;
- Member of the Romanian Economy - Physics Society from Romania (May 2008).