

ROMGAZ

Q4/FY 2022 Earnings Presentation



Group Overview

April 27, 2023

Romgaz Group (Romgaz or Romgaz Group or The Company) consists of SNGN Romgaz SA as parent company, Filiala de Înmagazinare Gaze Naturale Depogaz Ploiești SRL (subsidiary owned 100% by Romgaz SA), Depomureș SA (40% owned by Romgaz SA) and SC Agri LNG Project Company SRL (25% owned by Romgaz SA).

This document was prepared by SNGN Romgaz SA for the presentation of the Q4/FY 2022 Results (Q4 stands for the 4th Quarter, FY – Fiscal Year).

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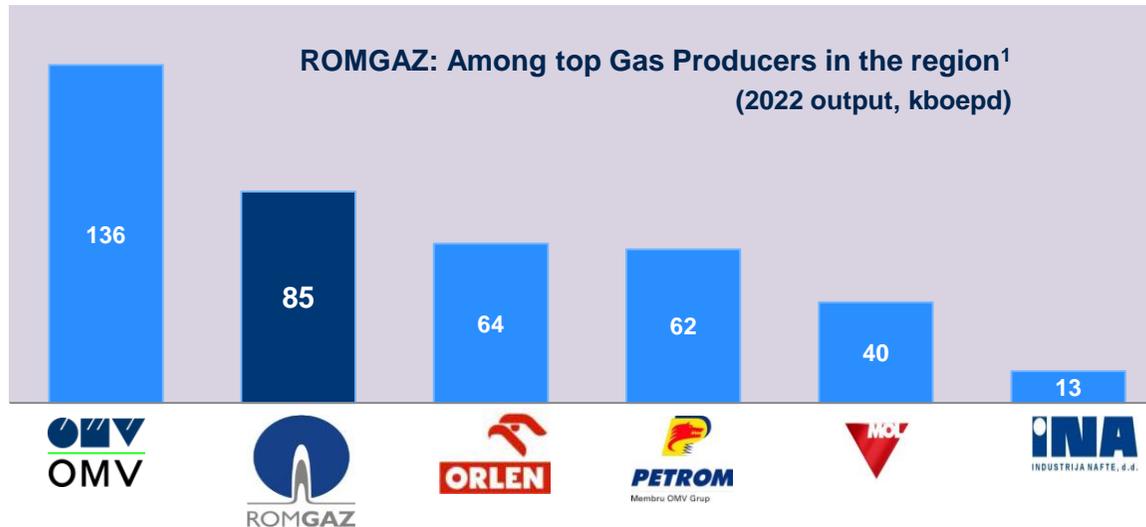
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All figures included in this presentation are rounded ("round to nearest" method).

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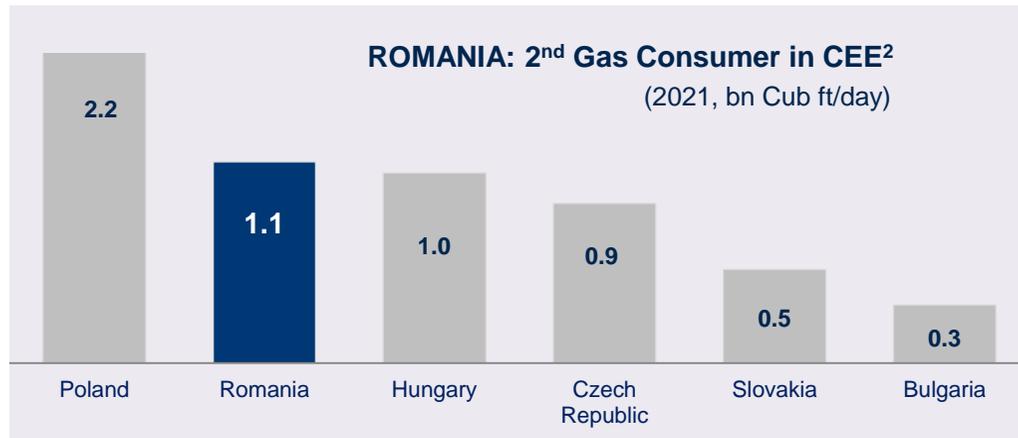
Romania: among TOP gas consumers & producers in the region



Sources:

¹ Companies' reports, Romgaz computation;
 Petrom: Romania+abroad,
 OMV excluding Petrom, **PGNIG's acquisition by Orlen to boost reported production in 2023.**

² CEIC Data;



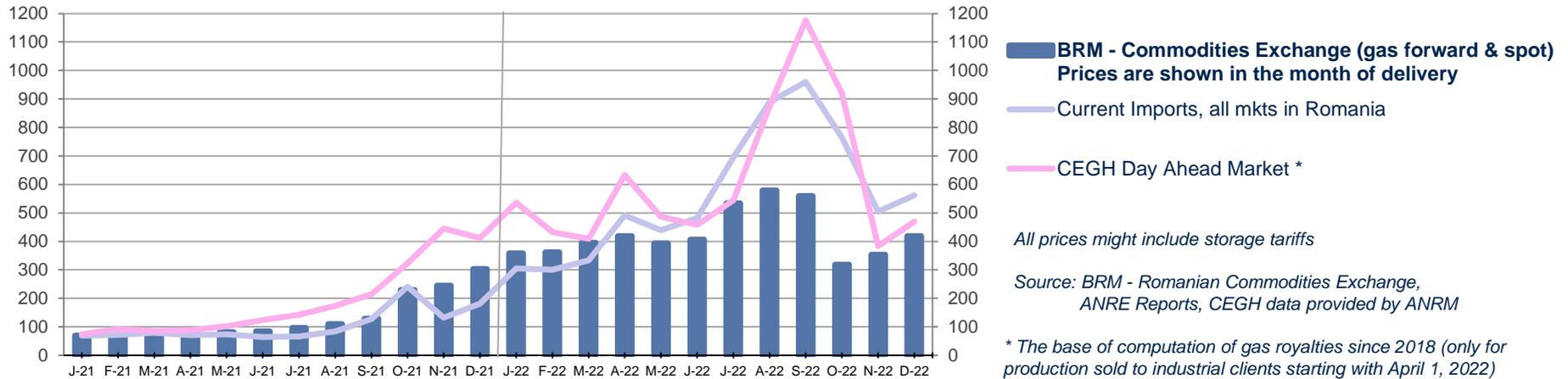
Natural gas - important clean source of energy.

In the region:

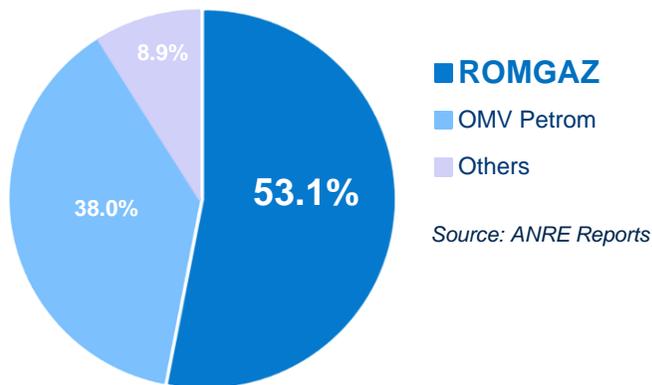
- ⇒ **ROMGAZ – important gas producer**
- ⇒ **ROMANIA – among top gas consumers in CEE !**

Romania: Prices on the Commodities Exchange 2022/2021, Market structure

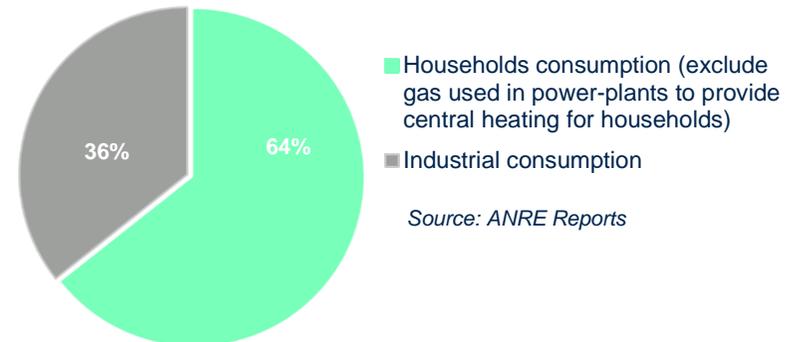
Natural Gas Prices on BRM, Current Imports and CEGH (RON/MWh)



Gas producers in Romania (2022)

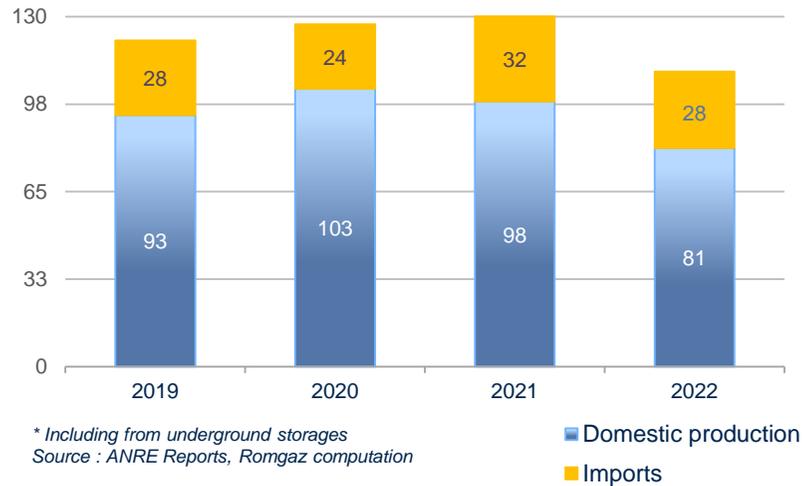


Final Consumption in Romania (2022)

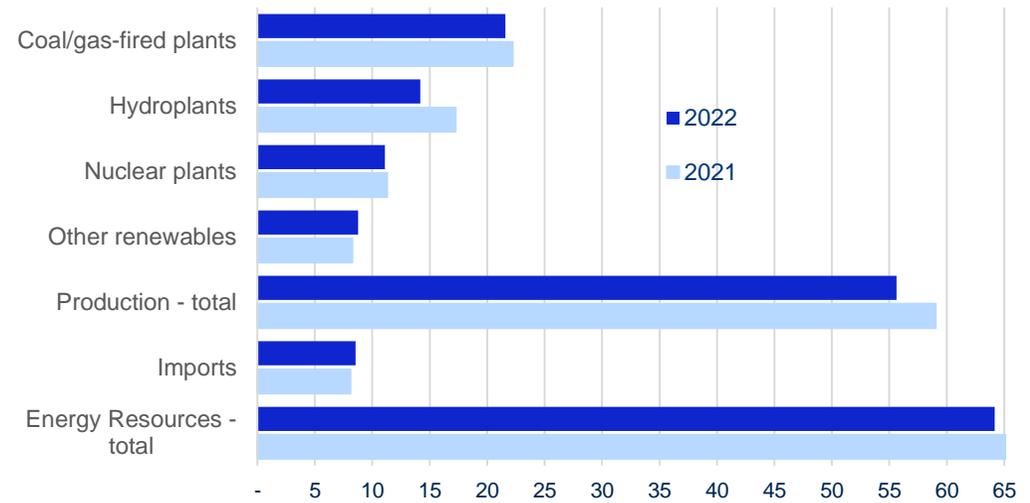


Romania: Total Gas consumption lower by 16% y/y in 2022

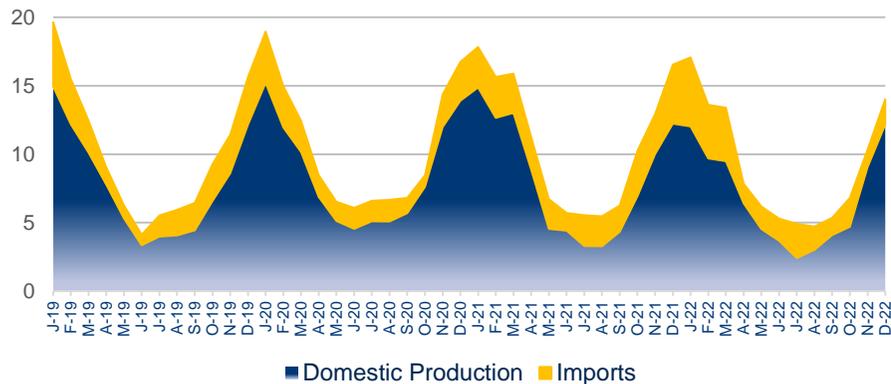
Total Natural Gas Consumption* (million MWh)



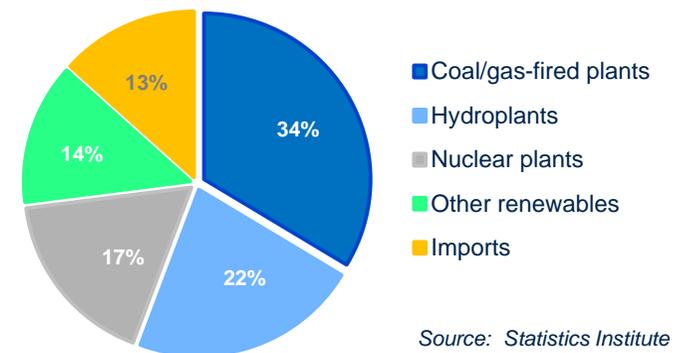
Energy Resources (million MWh)



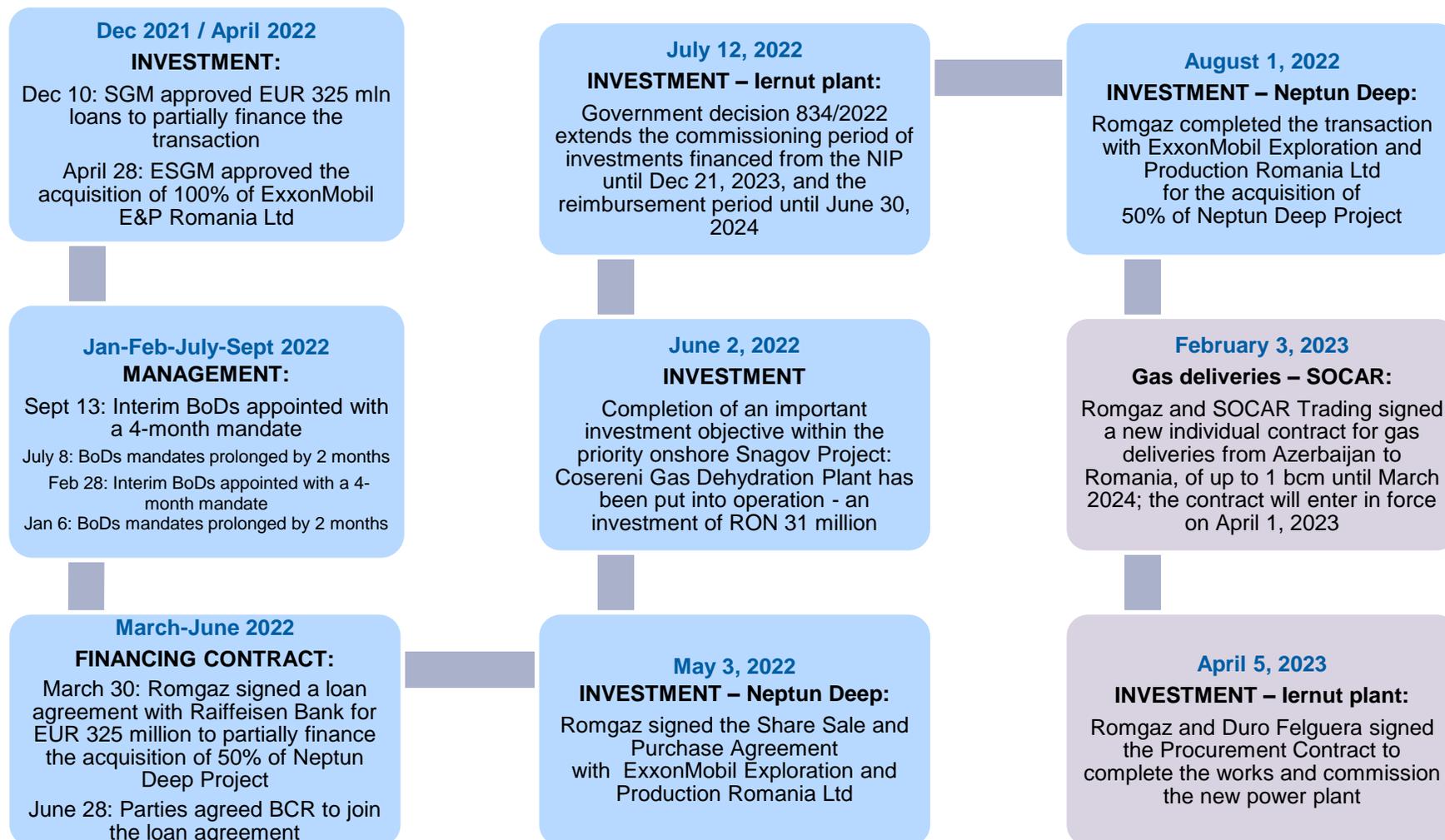
Seasonality of Gas Consumption (million MWh)



Mix of Energy Resources (2022)



Selected Events – relevant for our activity



Fiscal framework with impact on Romgaz Group's operations in 2022 – highlights

- **GEO no 27/2022, GEO no 119/2022, and Law no 357/2022** – regarding measures applicable to the energy & gas markets starting with April 1st, 2022, and change of norms in the energy market.

Gas producers - main provisions applicable include:

- **REGULATED selling prices: during April-August 2022** - 150 RON/MWh for the gas sold to suppliers of HHs (households), and 250 RON/MWh for the gas sold to power plants for the production of thermal energy for HHs; **during Sept 2022 – March 2025** – 150 RON/MWh for both categories (for power plants - to ensure HHs consumption during winters), and maximum 100 RON/MWh for the gas transferred to the Electricity Segment
- **Windfall profit tax:** Revenues from the gas sold to HHs and assimilated clients are exempted from the windfall tax
- **Royalties:** Royalties owed for the gas produced to be delivered at regulated prices are based on these prices (instead of CEGH prices, as computed for industrial consumers).

Gas suppliers have CAPPED selling price levels for some end-clients: max 0.31 RON/kWh for HHs, and 0.37 RON/kWh for industrials with a previous-year consumption < 50,000 MWh, for power plants and industrial parks.

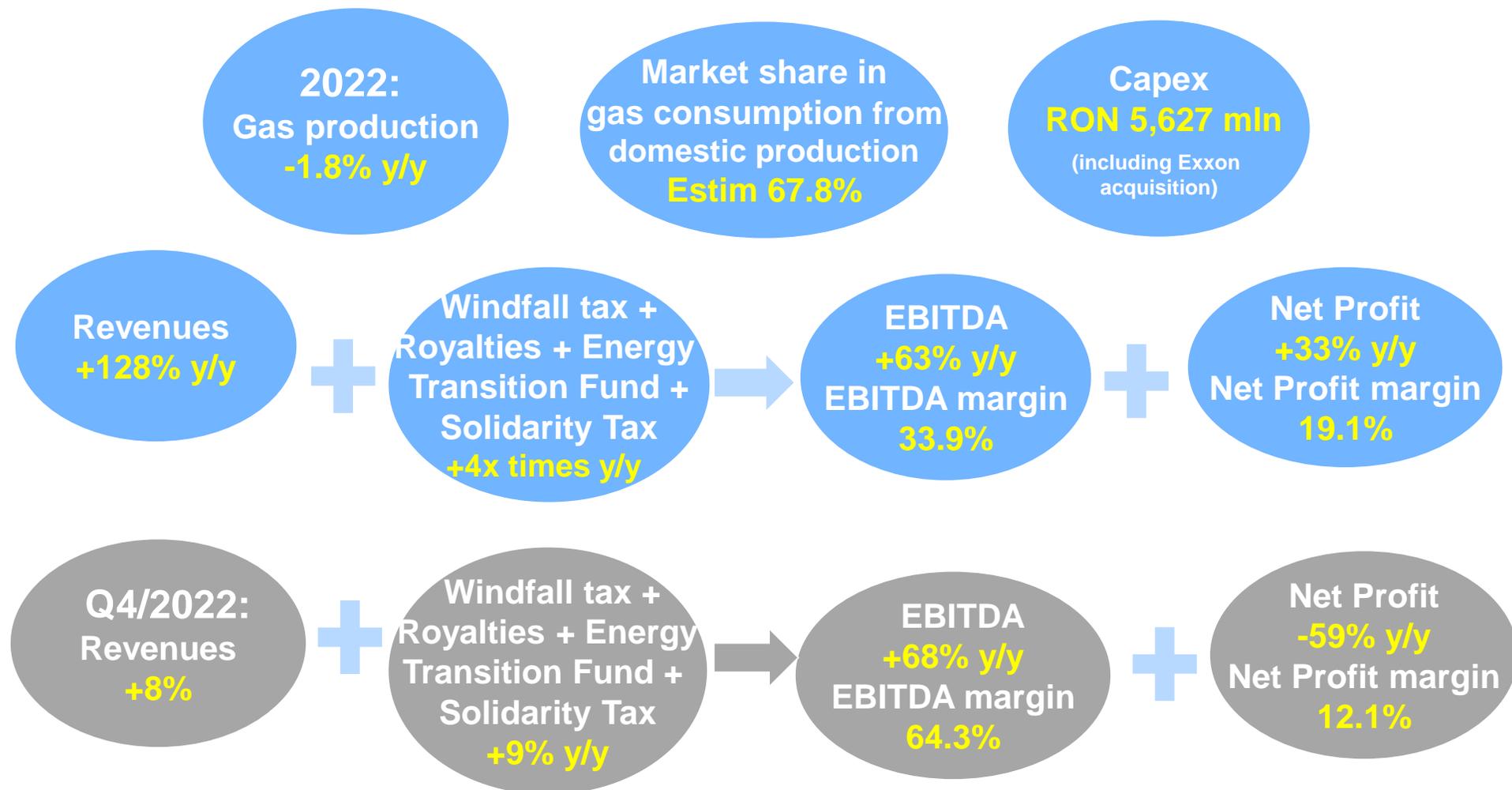
Gas storage: mandatory for suppliers/thermal plants to secure minimum 30% of consumption of final clients during Nov 2023 - March 2024.

Energy: pricing norms until end-March 2025 + an 80% windfall profit tax until end-Aug 2022.

The Energy Transition Fund: contributors include energy producers & traders, and gas traders during Sept 2022 - Aug 2023.

- **GEO no 186/ Dec 2022:** for the 2022-2023 fiscal years, a **Solidarity Contribution of 60%** is applied to the portion of the annual Gross Profit that exceeds by 20% the average recorded over 2018-2021.
- **Gas producers: the GRP (Gas Release Program) during July 2020 - March 2022, and Jan 2023 - Dec 2024**
ANRE Orders no 143, 144 / July 2020: GRP - large gas producers are required to offer c.40% of the previous year gas output on centralized markets, with a 5% min discount from the previous 60-days average price of standardized products.

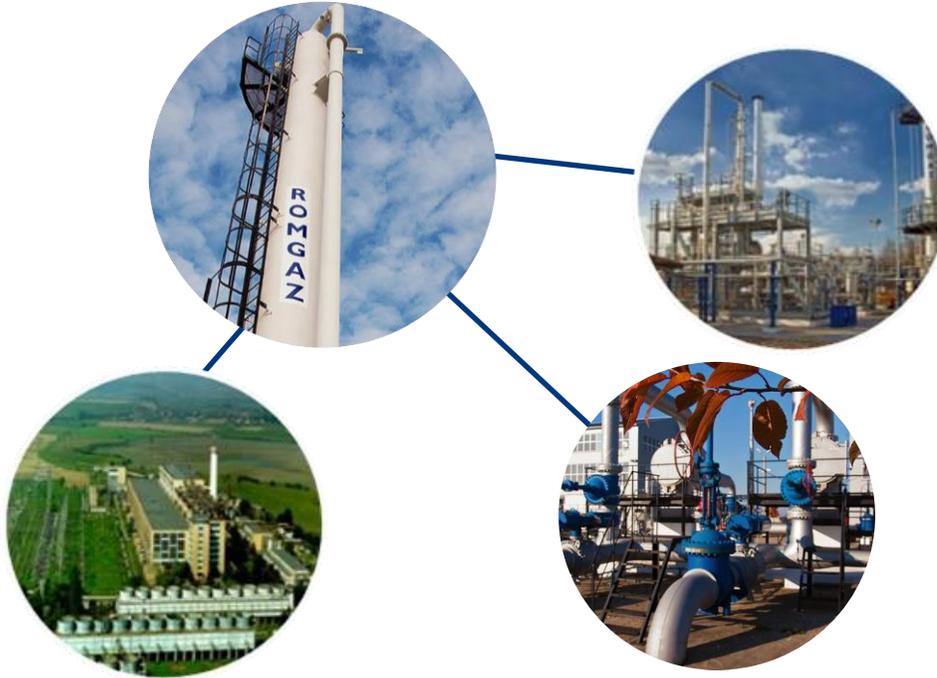
Strong financial results in FY2022, significant tax expenses recorded both in Q4 and FY



FY 2022:
Record-high Revenues and Net Profit

Q4/2022: Results impacted by the Solidarity Contribution Tax, owed for the full year

Top Producer and Supplier of Natural Gas, Operator of UGS in Romania



Gas Exploration, Production & Supply

- 8 exploration blocks (Romgaz - 100% working interest) - significant onshore and offshore exploration potential, important discoveries and enhancements made lately
- **Top gas producer in Romania** (output of 4.94 bcm in FY2022)
- Significant market share in the total gas supply in Romania.

Underground Gas Storage

- Working capacity: 2.77 bcm at end-December 2022
- Important investments to secure the gas supply
- **Market share of 94% in Romania**
- Regulated activity

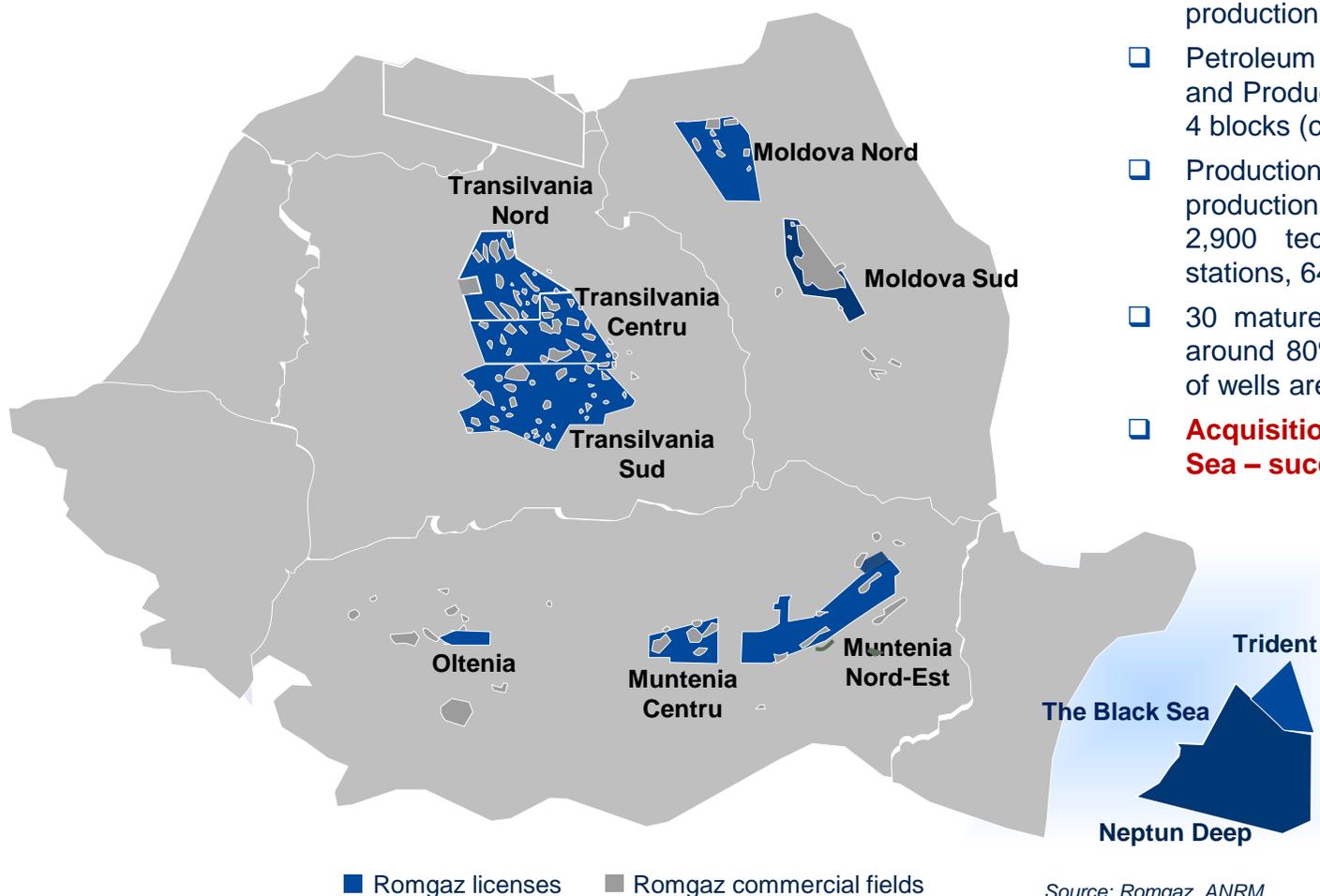
Other activities

- Include wells workover and recompletions and special well operations, and also - technological transport and maintenance
- Support operations at Group level and third-party clients.

Electricity Production

- **New power plant in construction (430 MW)**
- Old power plant adjusted operations
- Market share of 2.05% in terms of production in 2022.

Major Producer and Supplier of Natural Gas in Romania – General picture



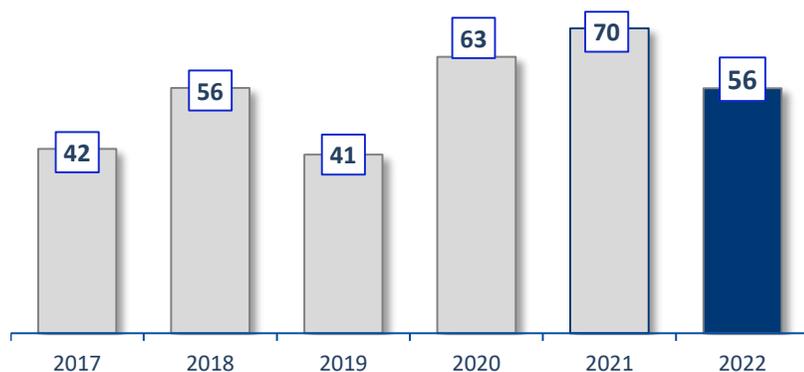
- ❑ Over 100 years history in gas exploration and production, with a well-established infrastructure;
- ❑ Petroleum operations in 8 Exploration, Development and Production blocks (operator with 100% interest) + 4 blocks (co-title holder);
- ❑ Production in 137 gas fields, and experimental production in 13 fields; Around 2,900 production wells, 2,900 technological installations, 16 compressor stations, 64 dehydration stations;
- ❑ 30 mature fields (over 30-year old) are generating around 80% of total production; 26% of total number of wells are below 2,000 m;
- ❑ **Acquisition of 50% of Neptun Deep in the Black Sea – successfully completed on Aug 1st, 2022.**

- **Recent use of new technologies** to mitigate production decline
- **Largest hydrocarbon discovery in the past 30 years (Caragele - in production since 2009).** Production from deep Mesozoic targets starting with 2019, and new discoveries in process to be brought on stream.
- **Offshore discovery (LIRA) in the Black Sea as well.**

Source: Romgaz, ANRM

RRRs, Portfolio of Resources and Reserves, and the Independent external audit at end-H1 2022

Reserves Replacement Ratios (RRR) (%)



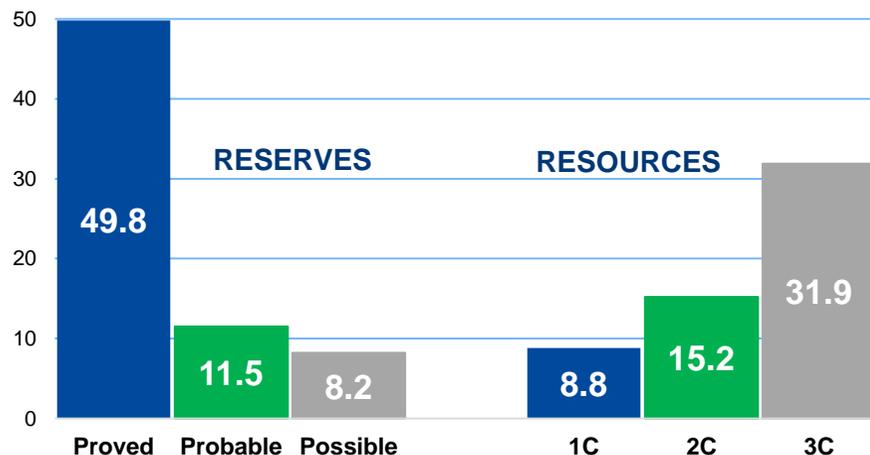
❑ **2022: RRR of 56%**

❑ RRR is influenced by the improvement of the final recovery factor, by promoting probable and possible reserves, and by investments in the infrastructure necessary to stream new exploration discoveries in experimental production.

✓ Maintaining and extending our gas reserves and resources represent a strategic priority !

✓ Diversification / improvement of the gas resources and reserves is achieved through: *New discoveries + Enhancement of the recovery rate of the proved reserves*

External Audit of our Gas Reserves and Contingent Resources - Dec 31, 2021 (bcm)



External Independent Audit

❑ The external independent audit of our gas reserves and contingent resources for December 31, 2021 was completed at the end of Q2/2022 and reception of final report was on August 3, 2022.

❑ The audit shows:

total Gas Reserves of 65.9 bcm (proved, probable, possible)

total Gas Resources of 55.9 bcm (1C, 2C, 3C)

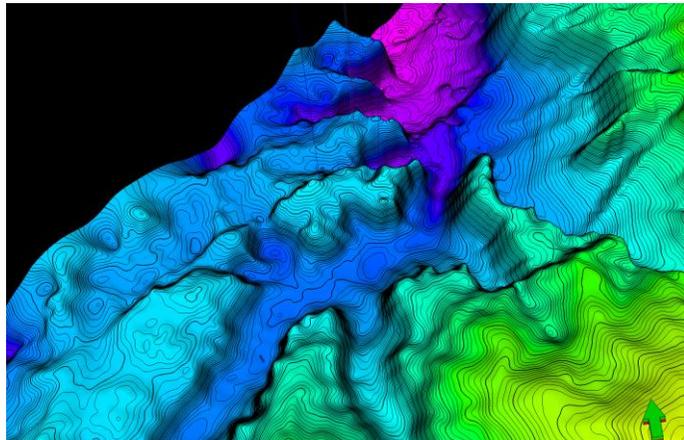
❑ The external independent audit was performed by DeGolyer & MacNaughton, USA.

2022: Current Development of our Onshore Gas Resources

Romgaz: Minimum Working Commitment agreed with the National Agency for Mineral Resources (ANRM) for the period Oct/2021 - Oct/2027

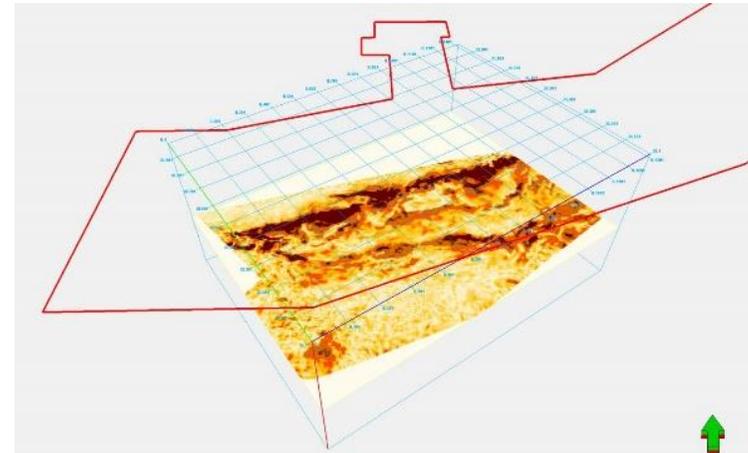
Seismic activities	3D seismic (km ²)	1,000
Drilling	No. of wells	36
	Drilling (meters)	92,000
Total investment value agreed (USD mln)		195

Romgaz is currently in a new 6-years exploration phase for its 8 Concession Blocks, as negotiated with ANRM (the extended exploration phase will last during Oct/2021 - Oct/2027).



During Full Year 2022, we continued measures to extend and improve our portfolio of onshore gas resources and reserves:

- ❑ We finalised drilling works for 4 wells, and 1 well is in drilling process preparation for the Q1 2023
- ❑ 1 well is in drilling-works procurement process, and 27 wells are in other different stages (such as design, obtaining authorisations and agreements)
- ❑ 3D seismic data acquisition and processing was completed in RG.07 Muntenia Centru (300 km²) and RG.06 Muntenia Nord-Est (350 km²)



Current Development Stage of our Main Natural Gas Discoveries

ON-SHORE:

- **CARAGELE DEEP:** Ongoing exploration efforts to unlock the full potential of the project, both in terms of exploration and evaluation of previously discovered resources.

Current stage:

- ❑ “79 Rosetti” well – abandoned after production tests
- ❑ “78 Rosetti sidetrack” preparing to resume drilling to secure the appraisal target and test its flow potential
- ❑ “76 Rosetti” in procurement procedures revision
- ❑ 5 wells are in different stages of drilling preparations to further unlock the deep targets potential.

OFF-SHORE:

- **TRIDENT BLOCK:** 12.2% working interest

Current stage:

- ❑ Seismic reprocessing finalized
- ❑ On Sept 29, 2021, **NAMR granted the exploration extension for Lira discovery resource evaluation-confirmation program for a 5 years period**, divided in two stages, one mandatory and one optional, in order to justify development decision.

- **Neptun Deep Perimeter:** 50% share through the subsidiary ROMGAZ BLACK SEA LIMITED

Current stage :

- ❑ Preparation for the development of discovered commercial gas fields
- ❑ Continuing the exploration works for the assessment of the energy potential of the Black Sea.

Overall:

- Concession Agreements in 8 onshore blocks for petroleum operations for 30 years, since Oct 1997
- Plus 2 petroleum agreement for offshore E&P in the Black Sea (Neptun Deep with OMV Petrom and Trident with Lukoil).

Significant Offshore Achievements in Q3: Acquisition of 50% of Neptun Deep

On August 1st, 2022, ROMGAZ completed the transaction with ExxonMobil for the acquisition and transfer of all shares issued by ExxonMobil Exploration and Production Romania Limited (EMEPRL), representing 50% of the rights and obligations under the Petroleum Agreement for the East Area, Deep Water Zone, of the Black Sea XIX Neptun offshore block. All the suspensive terms conditioned by the sale/purchase agreement (SPA) were fulfilled.

Romgaz' partner in the Neptun Deep Project in the Black Sea is OMV Petrom.

- **For ROMGAZ, the transaction represents a historical milestone** in the corporate transformation and development. We will extend our natural gas portfolio, increase production, and consolidate our position as top player on the Romanian and other European oil&gas markets
- **Neptun Deep Project is the most important transaction in the Romanian energy sector in the past 30 years** – it ensures the country's energy security.

Next steps to follow: proceed to the development-production phase as soon as possible.

The SPA was concluded on May 3, 2022. Legal advisors of ROMGAZ were: Dentons and “Suciu Popa and Asociații”. These companies performed an extensive legal due-diligence of the target company and its assets, and ensured legal consultancy during the SPA negotiation. Deloitte Romania provided assessment services of EMEPRL's participation, fiscal/ financial due-diligence and fiscal assistance.

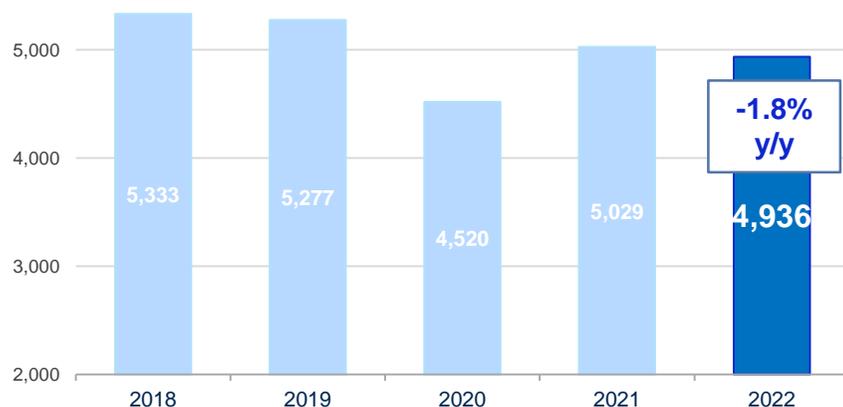
Romgaz shareholders approved the SPA on April 28, 2022, and the transaction - on Dec 10, 2021 respectively.

Q4/FY 2022: Strong Production levels, steady development efforts

Romgaz: Robust production level in Q4 (million cm)



Romgaz: Annual Production recovered y/y (million cm)



Q4/FY 2022: Strong production levels last year

- In Q4, gas production increased by 6.5% vs Q3, and adjusted by 5.6% vs Q4/21;
- Production in 2022 was reported at 4.94 bcm, -1.8% y/y.

Continuous efforts to limit the average annual production decline at 2.5% - a strategic objective in the Development Strategy of Romgaz (2022: decline of 1.8%)

Main achievements in 2022:

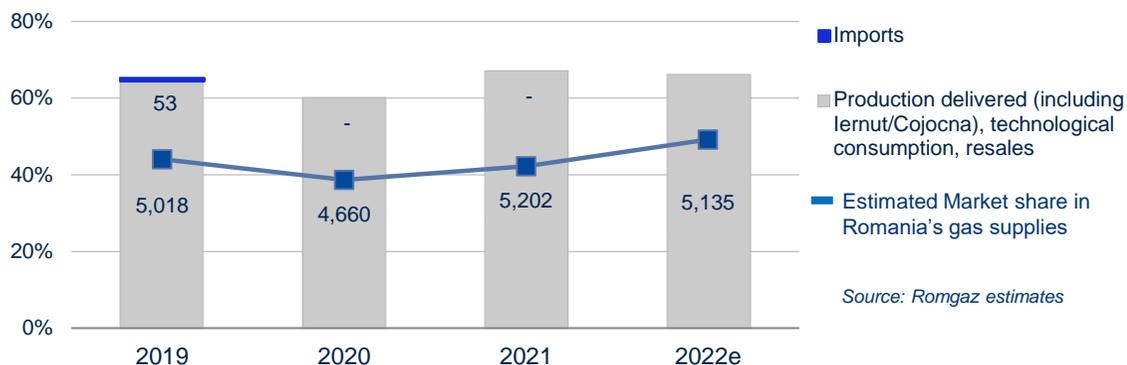
- ✓ Gas Dehydration Plant in Cosereni – finalized (total investment of RON 31 million, with the aim to develop Snagov project);
- ✓ 1 production well - completed, 2 wells - in drilling works procurement acquisition, for 2 wells design is in process;
- ✓ 9 technological installations finalized, and 27 in other stages;
- ✓ Workover activities: 215 wells completed;

Gas production – consolidated through:

- ✓ Measures implemented to optimize the gas field production;
- ✓ Investment to extend production infrastructure and to connect new wells to this infrastructure;
- ✓ Continuous production rehabilitation of the main mature gas fields (Filitelnic, Delenii, Laslău, Sădinca, Coșșa Mică, Nadeș-Prod-Seleuș, Roman, Corunca Sud, Târgu Mureș, Grebeniș, Bazna, Cetatea de Baltă, Mărgineni, Corunca Nord, Iclânzell Vaideiu, Sărmășel);
- ✓ Capitalizable repair works and well recompletion works for inactive or low production wells.

2022: Strong position in the market as regards gas deliveries

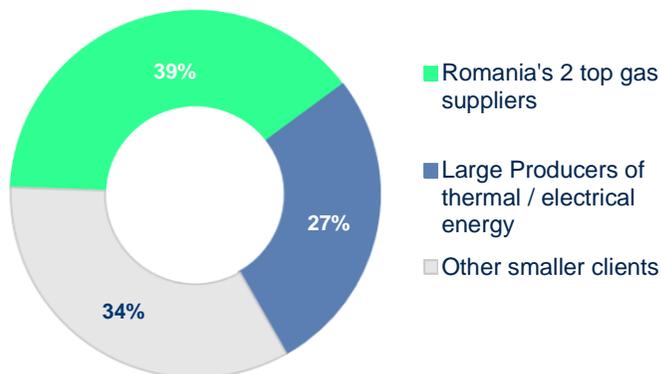
Romgaz: Market share in domestic consumption (% , million cm)



For 2022, we estimate **a market share of 49%** – significantly higher compared to 2021

With respect to the gas consumption covered from domestic production, our **market share advanced to almost 68%** in 2022 – higher by 12% compared with the year before.

Romgaz: Top Clients in our portfolio (volumes of gas sold, 2022p)

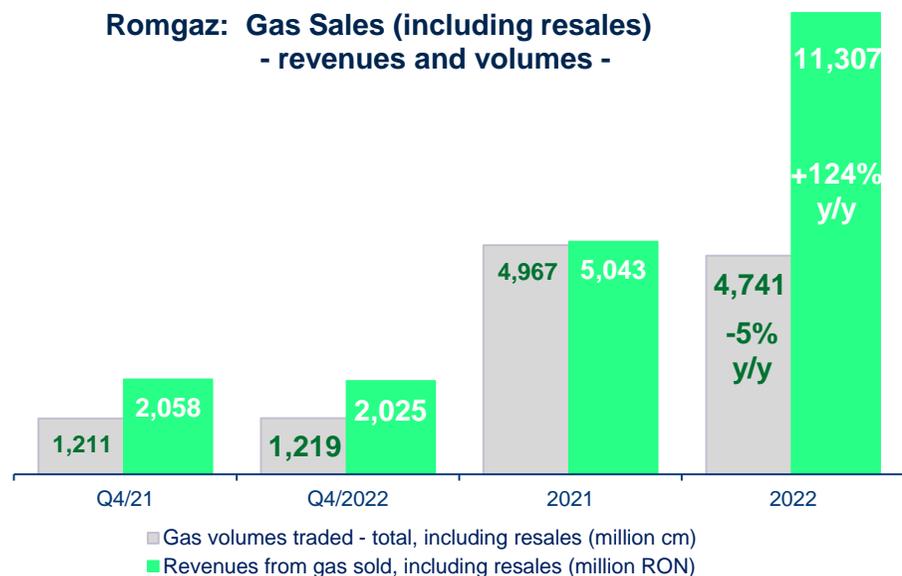


Portfolio breakdown reflects specific quarterly characteristics of gas demand

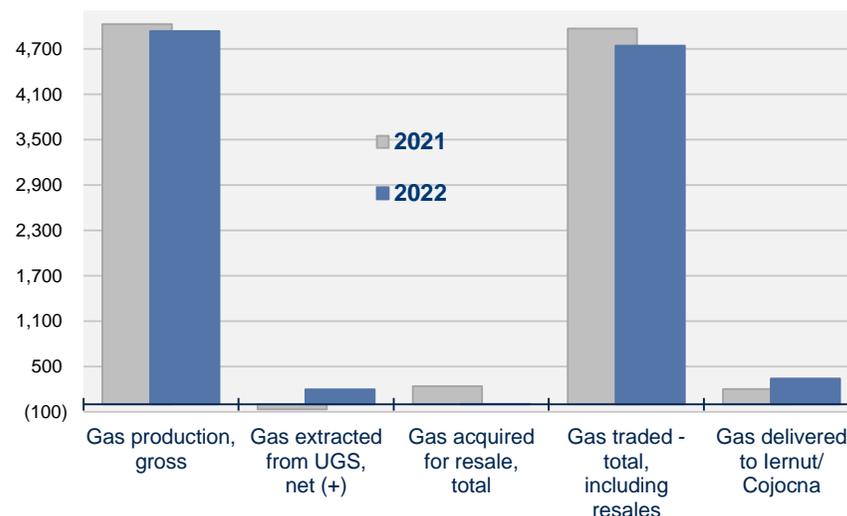
- **Gas trading in 2022 - influenced significantly by:**
GEO no 27/2022.
- **Based on current regulations, gas trading is achieved using 2 channels:**
Bilateral Contracts, and
Commodity Exchange (centralized markets).

Q4/FY 2022: Gas revenues at record level in FY2022, volumes sold +0.7% in Q4

Romgaz: Gas Sales (including resales) - revenues and volumes -



Romgaz: Gas Chain Management (million cm) to meet seasonality and demand

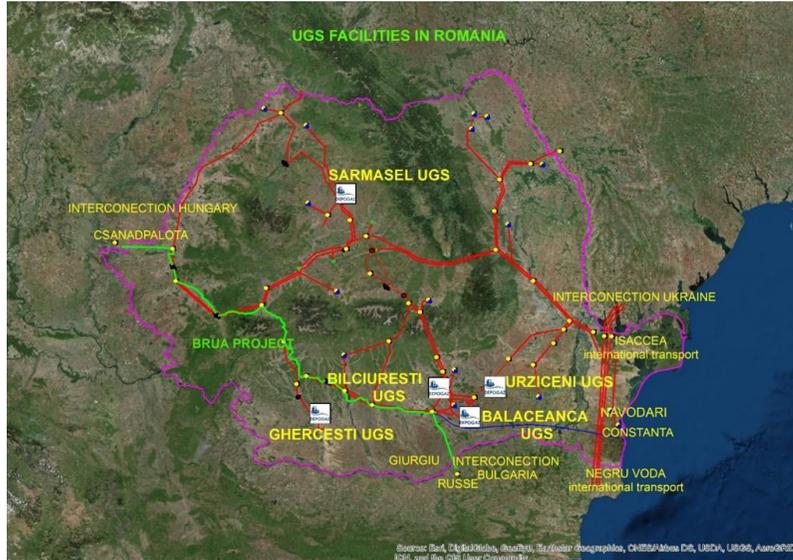


- ❑ **FY2022:** Gas Revenues reached a record height of RON 11,307 million, +124% y/y, on volumes traded -5% y/y - as a result of the price environment last year
- ❑ **Deliveries in 2022:** 34% - based on GEO no 27/2022, 43% - in bilateral contracts, and 23% - on centralized markets;
- ❑ **In Q4 alone,** Revenues were roughly at the same level y/y, on volumes sold +0.7% y/y;
- ❑ In Q4: 90% of deliveries at the 150 RON/MWh regulated price.

- ❑ Gas sales are generally peaking in Q1 and Q4
- ❑ Management of gas flow from production to clients is important
- ❑ Optimisation of our gas value chain is a priority
- ❑ We make continuous efforts to improve the gas sale strategy

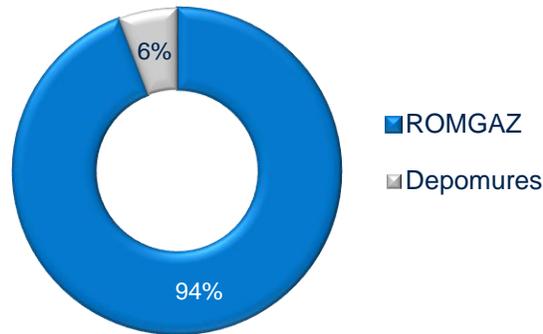
UPSTREAM SEGMENT CONTRIBUTION in 2022: 87% in Revenue, and over 100% in EBITDA

Romgaz Group: Romania's Largest Operator of UGS (Underground Storage) facilities



Romgaz Group: Underground Gas Storages at end – December 2022 - working capacities (mln cm/cycle) -			
Bilciuresti	1,310	Ghercesti	150
Sarmasel	900	Balaceanca	50
Urziceni	360		
Total Working Capacity: 2,770 mln cm			

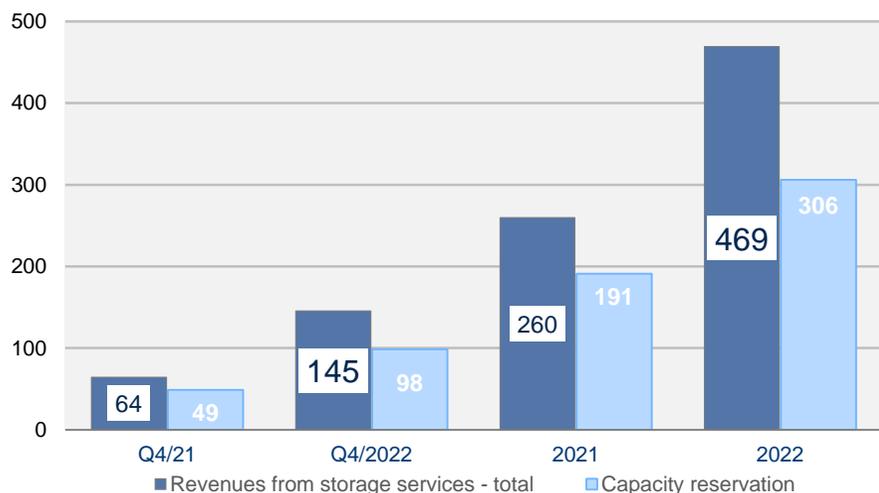
ROMGAZ Group UGS Market share



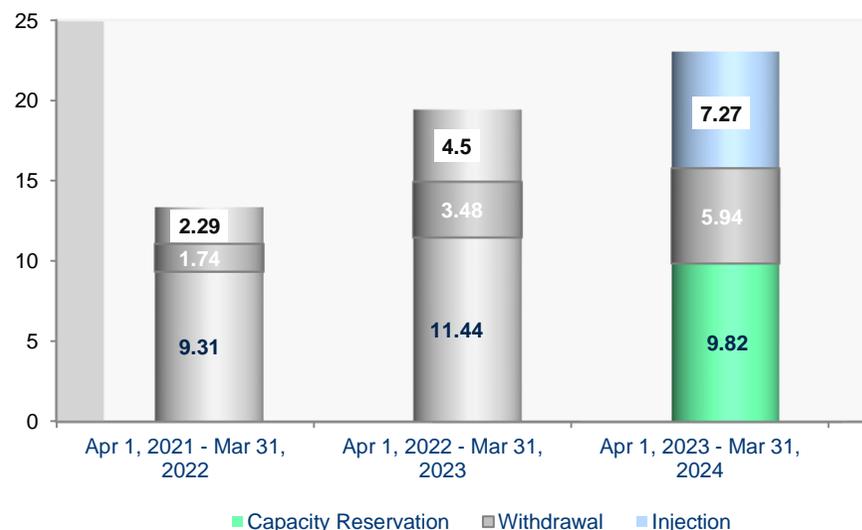
- ❑ Romgaz Group operates 5 storage facilities, with a total working capacity of 2.77 bcm (total capacity of 3.97 bcm) – Depogaz Subsidiary
- ❑ Romgaz also owns 40% of Depomureş (0.30 bcm), a JV with Engie
- ❑ Storage activity not regulated any more by ANRE starting with April 1, 2021; royalties of 3% of operating revenues
- ❑ Investment plans aim to extend the storage capacity and the extraction capacity – in order to secure gas supply long-term.

Q4/FY 2022: Strong increase of UGS revenues mostly due to capacity reservation

Romgaz: Revenues from Storage Services (million RON)
- capacity reservation, withdrawal, injection -



Romgaz: Storage tariffs (RON/MWh)



- ❑ **FY2022:** We reported UGS revenues higher by 81% compared to the previous year, to RON 469 million
- ❑ Capacity reservation accounted for a 65% weight in total UGS revenues, withdrawal for 10% and injection up to 25%
- ❑ **In Q4 alone,** UGS revenues increased over 2.2x times y/y, with injection activities up 6.7x y/y.

- ❑ Storage tariffs for April 2023 - March 2024 increased to 23.03 RON/MWh – compared to 19.42 RON/MWh the year before

¹ Consolidated figures

STORAGE SEGMENT CONTRIBUTION in 2022: 3% both in Revenue and in EBITDA

“GAS to POWER” Investment: SGM to approve the Settlement Agreement on May 10

➤ Main Developments:

- New procurement contract signed with Duro Felguera in April 2023 to complete the works and to commission the new power plant;
- Completion period is 16 months from the date of the works start order;
- SGM is called on May 10 to approve the Settlement Agreement between Romgaz and Duro Felguera.

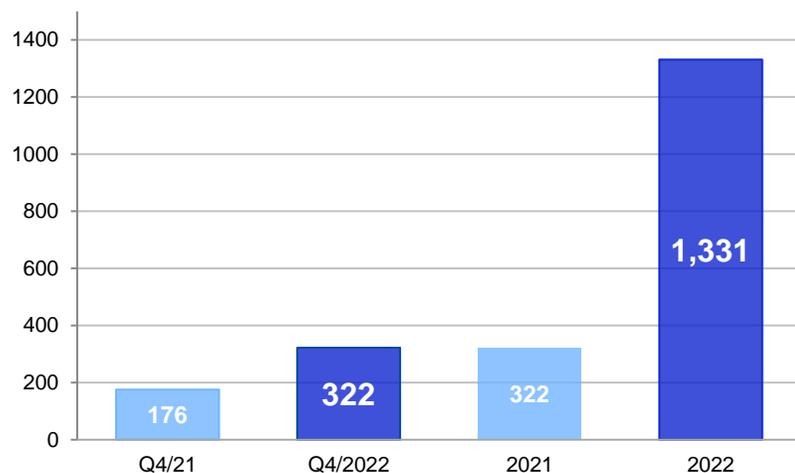
➤ Investment Overview

- **Gross electric power capacity: 430 MW**
- **Gross electrical efficiency at nominal load: 56.4%**
- **Max emissions: NOx 50 mg/Ncm, CO 100 mg/Ncm**
- **CCGT lernut benefits from a strategic positioning** – in the middle of the national electricity system
- **Main roles:** cover national power consumption by acting in the wholesale and balancing markets, ensure ancillary services to the national system, eliminate network constrains in NW Romania
- 25% of total eligible investment costs represent a non-refundable financing from the National Investment Plan
- The plant consists of: *4 gas turbines + 4 recovery boilers for steam production with 3 pressure levels + 2 steam turbines.*

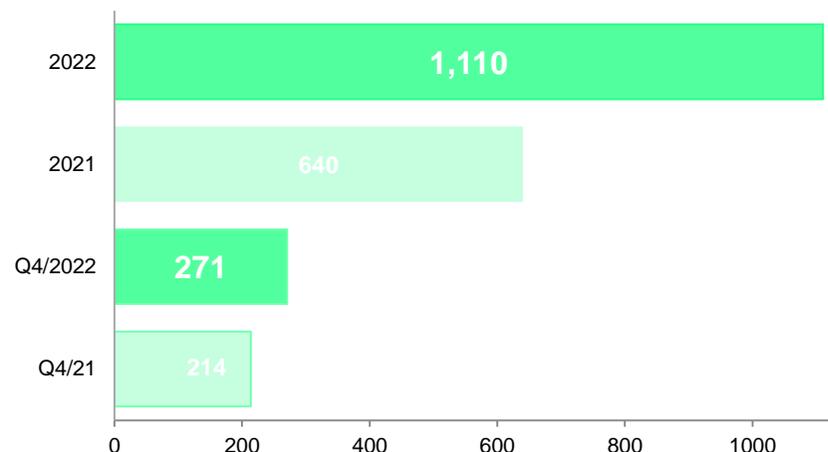


Q4/FY 2022: Revenues at record-height due to market demand and prices

Romgaz: Revenues from Electricity (million RON)



Romgaz: Electricity Production (GWh)



- ❑ **FY 2022: Revenues from Electricity were record-high at RON 1,331 million** - over 4x times higher versus to the previous year.
- ❑ **Q4 alone:** Revenues tempered increase to 83% y/y, still at quarterly record height in this period.
- ❑ The electricity segment performance was due to high demand, evolution of prices on centralised markets in the first quarters, higher output, the equipment maintenance programme, as well as the legal provisions enforced during the year.

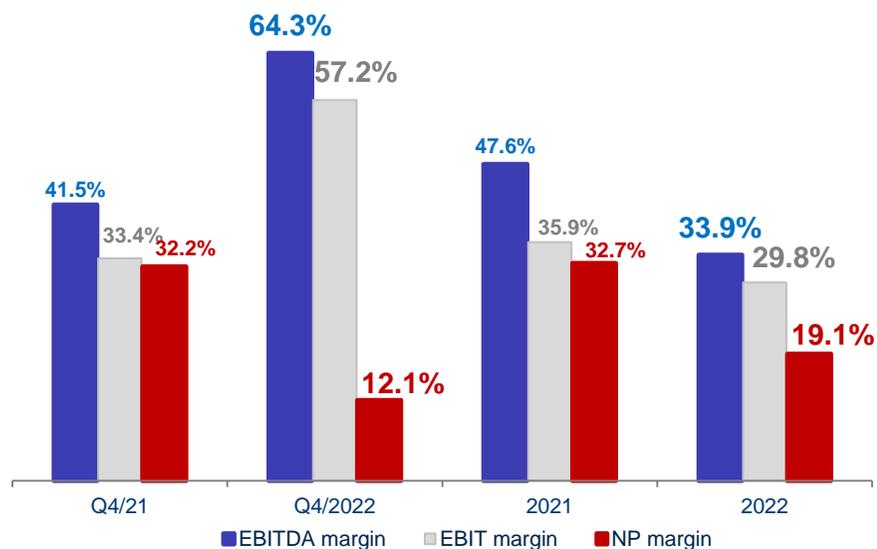
- ❑ **FY 2022: We produced 1,110 GWh of electricity, +74% compared to last year** due to a strong demand in the market
- ❑ The old power plant is in operation with lower production capacity to make room for the new plant, and as a result of environmental requirements as well; only Unit #5 is in operation (200 MW)

¹ Consolidated figures

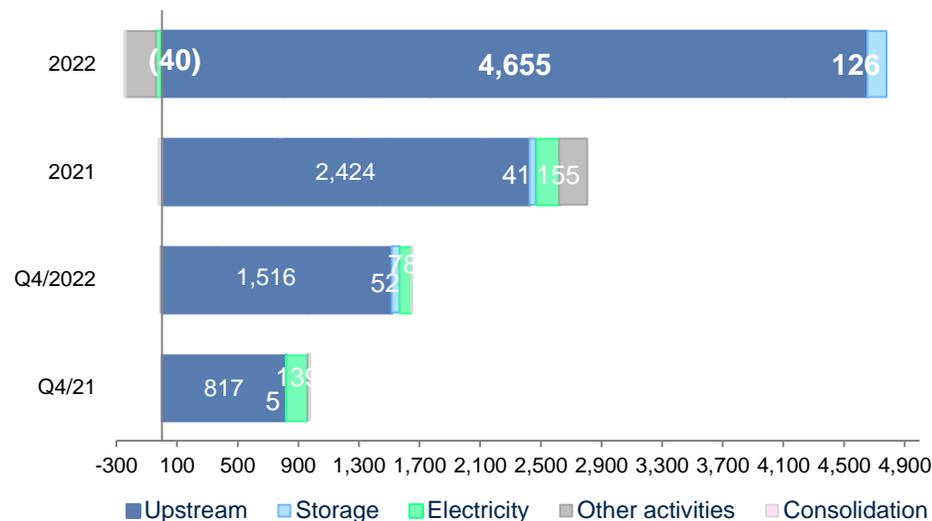
ELECTRICITY SEGMENT CONTRIBUTION in 2022: 10% in Revenue

Q4/FY 2022: Strong profitability rates, though impacted by high tax expenses

Romgaz Group: Profitability Margins



Romgaz Group: EBITDA by Segments (million RON)



- All profitability margins continued to adjust in FY 2022 as well, but are still at important levels
- The evolution is mainly due to the significant tax expenses recorded during this year.

- **The bulk of EBITDA is generated by the core segment Gas Upstream** – which contributed with RON 4,655 million in 2022
- Electricity segment was in the red in 2022, as a result of high tax expenses
- **Change of segments reporting:** In H1, gas deliveries intra-segments were accounted for at market prices compared to the cost method applied before (segments' results were restated, no impact on global results); Starting Sept 1st, 2022, GEO no 119/2022 applies (transfer price of 100 RON/MWh).

¹ All figures are consolidated

FY 2022: Revenues +128%, Royalties&Windfall&Energy&Solidarity Taxes +4x times, NP +33% y/y

Summary 2022 (vs 2021)

Revenues - total	13,360 million RON (↗128 %)
EBITDA	4,532 million RON (↗63%)
Net Profit	2,547 million RON (↗33%)
EBITDA margin	33.9% (↘)
NP margin	19.1% (↘)
No of employees (end-period)	5,971 (↗)

Summary Q4/2022 (vs Q4/2021)

Revenues - total	2,547 million RON (↗8%)
EBITDA	1,637 million RON (↗68%)
Net Profit	309 million RON (↘59%)
EBITDA margin	64.3% (↗)
NP margin	12.1% (↘)

- ❑ **We reported Revenues of RON 13.4 billion in 2022**, over 2.2x times higher y/y, due to the favorable market environment for our core/power/UGS segments
- ❑ **Main tax expenses increased almost 4x times y/y** jointly:
 - Windfall tax: RON 4,904 mln (2021: RON 1,258 mln)
 - Royalties: RON 1,641 mln (2021: RON 749 mln)
 - Energy Transition Fund contribution: RON 404 mln
 - Solidarity contribution: RON 1,003 mln
- ❑ **Net Profit was record-high at RON 2.54 billion** in 2022, +33% y/y.

Million RON	2020*	Q4/21	Q4/22	%ch	2021	2022	%ch
Revenues - of wch	4,075	2,356	2,547	8%	5,853	13,360	128%
Gas Production	3,293	2,032	2,025	0%	4,713	11,292	140%
Gas acquired for resale	16	26	0		330	15	
Storage	375	64	145	126%	260	469	81%
Electricity	189	176	322	83%	322	1,331	314%
Other services	176	41	37	-9%	166	173	4%
Other income	25	28	25	-12%	170	80	-53%
Cost of commodities sold	(19)	(34)	(28)	-17%	(282)	(184)	-35%
Changes in inventory	(16)	24	(13)		75	(2)	
Raw materials	(58)	(27)	(30)	9%	(81)	(118)	45%
Exploration expense	(27)	(0)	(1)		(1)	(60)	
Headcount expense	(767)	(199)	(252)	26%	(767)	(846)	10%
Other gains and losses	(7)	(3)	(2)		23	(9)	
Impairment losses on trade receivables	18	323	(5)		350	(55)	
Associate's result share	1	0	1		0	2	
Other expenses	(1,158)	(1,486)	(609)	-59%	(2,539)	(7,613)	200%
EBITDA	2,051	977	1,637	68%	2,785	4,532	63%
EBITDA margin	50.3%	41.5%	64.3%		47.6%	33.9%	
D&A	(672)	(190)	(180)	-5%	(686)	(550)	-20%
EBIT	1,379	788	1,457	85%	2,099	3,982	90%
EBIT margin	33.8%	33.4%	57.2%		35.9%	29.8%	
Net Interest income	48	20	32	60%	58	177	203%
PROFIT BEFORE TAX	1,427	808	1,484	84%	2,157	4,154	93%
Income tax	(179)	(49)	(1,176)	2289%	(242)	(1,608)	564%
NET PROFIT	1,248	759	309	-59%	1,915	2,547	33%
Net margin	30.6%	32.2%	12.1%		32.7%	19.1%	

All figures are consolidated

2022: Our Balance Sheet continues to be robust

- **At end-December 2022, total cash position amounted to RON 1,983 mln** (cash, bank depos and government's treasury bonds)
- **On March 30, ROMGAZ signed a credit facility agreement** in the amount of EUR 325 million in order to partially finance the acquisition of Neptun Deep Project in the Black Sea

Romgaz: Selected Cash Flow Items

Million RON	2020	2021	2022
Net profit for the period	1,248	1,915	2,547
Operating Cash Flow before Δ WC and Income tax	2,147	2,476	4,650
Movements in working capital	114	325	(782)
Net Cash flows from operating activities	2,037	2,568	3,452
Net Cash flows from investing activities	(1,477)	1,193	(5,130)
Net Cash flows from financing activities	(507)	(597)	(18)
Net change in cash and cash equivalents *	53	3,163	(1,697)

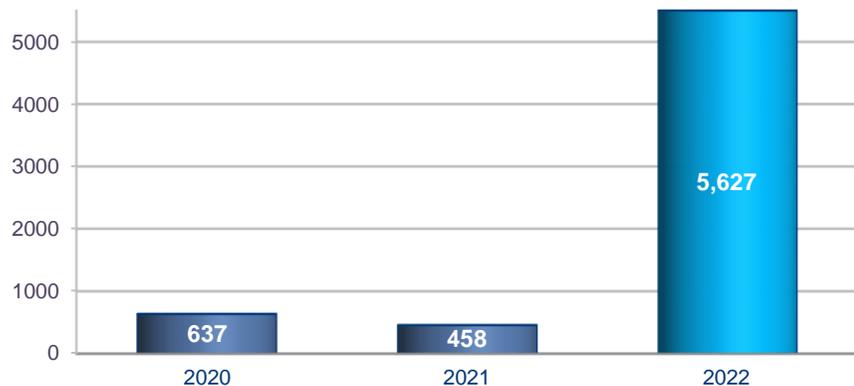
* This line reflects only the change in "Cash and equivalent" (i.e. bank accounts with maturity lower than 3 months)

Romgaz Group: Selected Balance Sheet Items

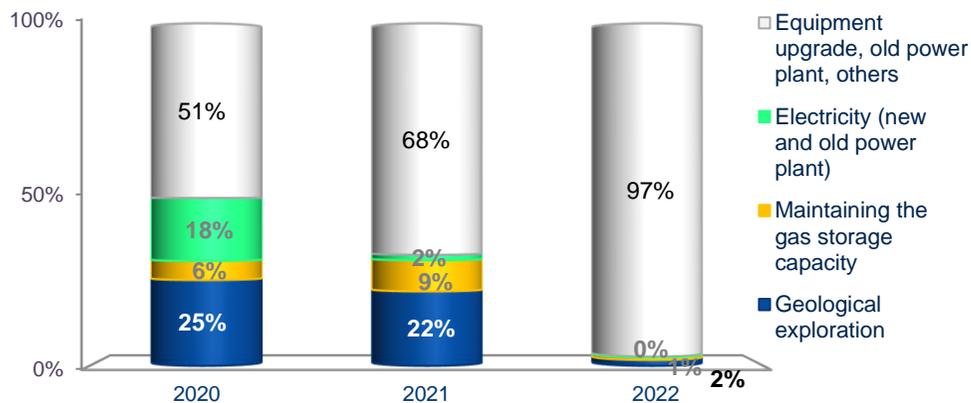
Million RON	Dec 31, 2019 restated	Dec 31, 2020 restated	Dec 31, 2021	Dec 31, 2022
Total non-current assets, thereof	5,822	5,943	5,565	10,422
Tangible assets	5,543	5,613	5,241	5,039
Other intangibles	9	15	16	5,140
Investment in associates	25	26	26	29
Deferred tax asset	231	275	270	199
Other financial assets	5	5	6	6
Total current assets, thereof	2,431	3,319	5,728	3,906
Inventories	311	245	305	284
Trade and other receivables	638	593	1,352	1,374
Other financial assets - govt securities and bank depos (+3mo maturity)	1,075	1,996	418	100
Cash and equivalents	364	417	3,580	1,884
Other assets	42	68	68	265
Total assets	8,253	9,261	11,293	14,328
Shareholders' Equity				
Share capital	385	385	385	385
Reserves	1,587	2,252	2,999	3,579
Retained earnings	5,201	5,150	5,597	6,112
Total Shareholders' Equity	7,174	7,787	8,981	10,077
Non-current liabilities, thereof	511	812	807	1,743
Borrowings	-	-	-	1,126
Provisions	366	539	413	211
Deferred income	21	136	230	230
Retirement benefit obligation	115	129	156	169
Current liabilities, thereof	568	662	1,505	2,508
Trade payables and other liabilities	110	89	71	110
Contract liabilities	43	81	204	263
Current tax liabilities	64	60	52	1,177
Provisions	83	156	237	321
Borrowings	-	-	-	322
Other liabilities	264	264	939	312
Total liabilities	1,079	1,474	2,312	4,251
Total equity and liabilities	8,253	9,261	11,293	14,328

2022: Capex – include completion of transaction related to Neptun Deep Project in Q3

Romgaz Group: Capital Expenditures (RON million)



Romgaz Group: Breakdown of Investments



☐ Investments of ROMGAZ Group amounted to RON 5,627 million in FY2022, as follows:

- Transaction related to Neptun Deep Project was completed in Q3, and the acquisition price was RON 5,119 million
- We continued the Exploration works: we completed drilling works for 4 wells, other 29 wells are in drilling-works procurement process, or in different stages (design, obtaining authorisations, etc)
- Regarding Production activities: we can mention 1 production wells already finalized, 7 wells in drilling-works procurement process or with design in progress
- We also finalized 9 surface facilities, while other 27 are in construction process or in different preparation stages
- We performed recompletion, reactivation and capital repairs activities for 215 wells
- Purchase of new high-performance equipment and installations specific to the core activity (equipment for discharge and measurement with three phase separator 700 bar; cementing units ACF 700; well parameter metering device, etc)
- Modernisation of storage equipment.

☐ Investments in 2022 were financed from the company's funds and bank loans.

¹ Consolidated figures

Strategic Objectives – Headlines

- **Minimum 10% reduction of carbon, methane and other gas emissions (10-10-10)**
- **Annual natural gas output decline below 2.5%**
- **EBITDA margin between 25-40%**
- **ROACE \geq 12%**

Net zero CO₂ emissions by 2050 !



1. We continue to develop the portfolio of resources focused on mitigating climate changes effects, centered on resilient hydrocarbons and on operational safety and reliability



2. Electricity and energy with low CO₂ emissions with large scale use of renewable energy sources, seeking opportunities on the hydrogen market and developing a portfolio of gas clients to complete such low CO₂ emission energy

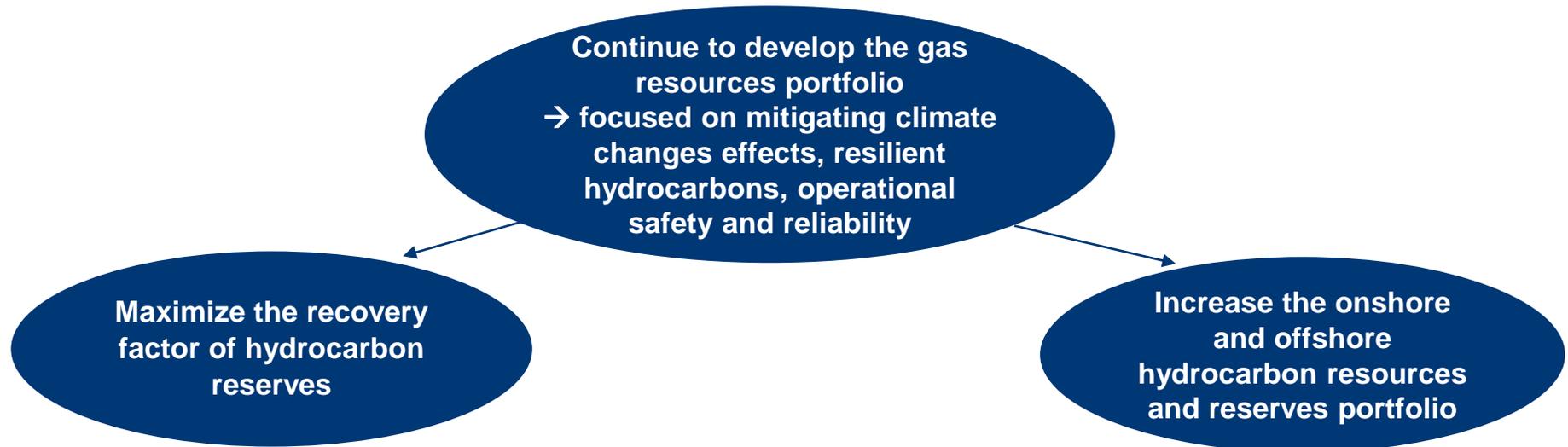


3. Digital transformation of the company and supporting innovations to approach new customer interaction methods, to increase efficiency and to support new development directions



4. Create long-term relationships with equal profitability for both the market and social environment

Develop the gas resources portfolio - focused on climate changes, safety and reliability



Currently: 16 commercial fields secure ~56.4% of the annual production, structured by 9 projects; multidisciplinary teams; significant production expertise

TARGETS: Extend production period for mature gas fields; Reduce emissions and increase efficiency of gas production surface facilities.

- ✓ Technical, economic and management strategies to maximize production and increase recovery factor of gas reserves on profitability basis
- ✓ Rehabilitation projects in mature fields
- ✓ Drill and streamline to production min 21 wells in undrained areas
- ✓ Annual gas production decline below 2.5%.

□ **Exploration-development-production activities in gas fields under concession**

□ **OFFSHORE gas exploitation in the Black Sea / taking under concession of new gas blocks:**

- ❖ **Neptun Deep Project** - acquisition of 50% of rights and obligations in XIX Neptun Deep block in the Black Sea from Exxon (completed on August 1, 2022)
- ❖ **Trident Project** (12.2% share of EX-30 Trident block)

Develop the gas resources portfolio - focused on climate changes, safety and reliability

□ Exploration-development-production activities in gas fields under concession

Exploration - currently 3 major projects (with current production and significant potential):

- Transilvania Project (blocks RG 01,02,03)
- Moldova Project (blocks RG 04,05)
- Muntenia-Oltenia Project (blocks RG 06,07,08)

TARGETS

- ✓ Over 50% annual RRR
- ✓ 59 exploration, appraisal and production wells
- ✓ Extension of existing capacities and construction of new surface facilities
- ✓ RON 1,900 million investments in exploration

Zonal studies to include re-evaluation of 3D geological models to identify new accumulations

- **RG04 Moldova Nord Project** - High production potential, outlined in Sarmatian production units
 - Assess and stream into production discoveries identified in the South area
 - We will drill min 3 appraisal wells and analyze the potential of some possible adjacent accumulations that could be integrated in the development concept of the area
- **RG06 Muntenia NE - main projects:**
 - **Caragele Project** - Mesozoic (high depth, successful 3D seismic): drill over 20 exploration, appraisal and production wells, develop existing infrastructure and build new surface facilities.
 - **Snagov Project:** exploration appraisal activity in progress; construct surface infrastructure to stream into production wells that tested positive for hydrocarbons with commercial potential (over 800 thousand m³/day)

Sustainable Energy / Commercial Portfolio and Business Diversification

Electricity and Energy with Low CO2 Emissions

- **Production of photovoltaic energy** – minimum of 180 MW capacities, a 60 MW solar park to be operational by the end of 2023
- **Assess the feasibility to construct new gas-fired power plants** - including use of green energy and hydrogen (possible locations Halânga, Mintia, Constanța) - subject to secure financing / access grants
Assessment of feasibility and implementation of power plants projects (greenfield or brownfield) - by Romgaz or in partnership(s)
- **Assessing the feasibility to book capacity in gas-fired power plants**, with Romgaz keeping the title on natural gas and on resulting electricity

Business Diversification

- **Green/brown field projects** in the distribution sector
- **Methanol and olef production** units, potentially in partnerships (with opportunity / feasibility studies)
- **Gas to Power projects** to exploit marginal/isolated natural gas reservoirs
- **Hydrogen production** for the use of final customers (assessment and feasibility studies), potentially in partnerships

Commercial Portfolio Diversification and Market Share Increase

Increase domestic market share by min 3% by 2025 to maximize the added value

- Attract large end-customers in the wholesale market;
- Access retail clients in the supply market
- Develop the trading activity

Regional sale of products: 2 offices in EU neighboring countries, to develop energy trading activity

Decarbonization Policy / Digital Transformation of the Group / Social Responsibility

Decarbonization Policy

Min 10% reduction of carbon, methane & other gas emissions by 2030 (10-10-10, vs 2020)

- Implement a Nox emissions management system, including reducing gas emissions during well testing operations
- Electrically-driven drilling rigs, use of flow-back closed systems at technological well groups
- Reduce flare gas through methane capture systems and methane added value solutions
- 10% reduction of technological gas consumptions
- Modernize equipment and facilities, sustainable gas production
- Energy with low CO2 emissions, seek opportunities on the hydrogen market
- Assess the feasibility to inject CO2 in depleted gas reservoirs to secure future carbon storage services

NetZeRomGAZ in our business – to reach net zero CO2 emissions by 2050

Digital transformation of the Group

Management, control and automation of production infrastructure - to optimize equipment operation under safe and reliable conditions, with low environment impact

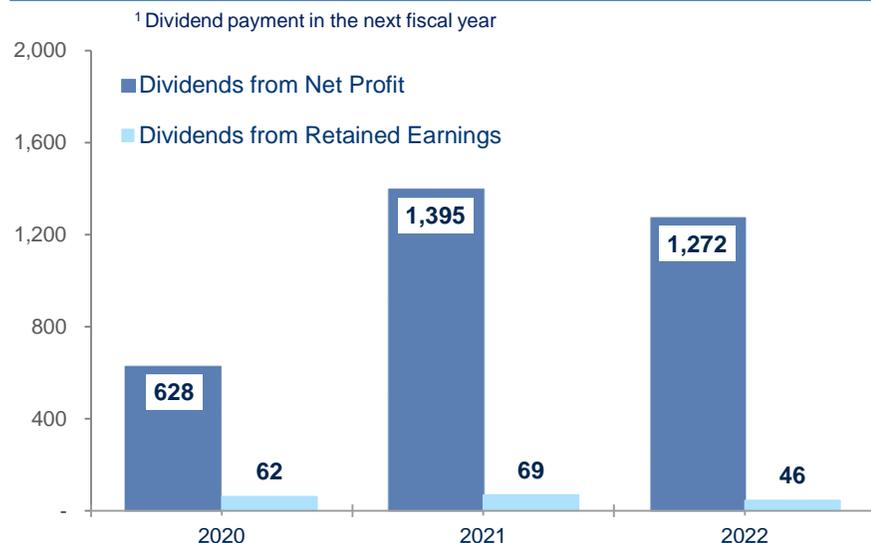
- SCADA - the project will implement a centralized system - real time monitoring, control and reporting
- Extended data network capacity and diversified electronic services

Social Responsibility Engagement

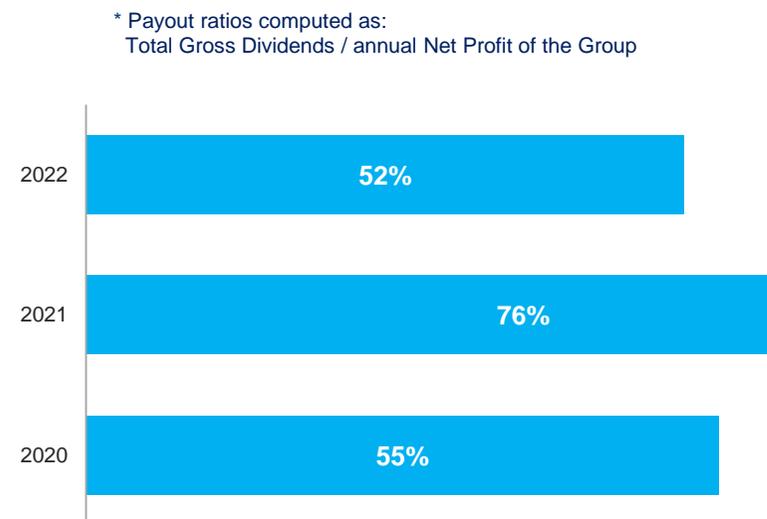
- Win-Win relationships with the market and social environment

SGM approved a gross dividend of RON 3.42 / share (52% payout ratio)

Romgaz: Gross Dividend Distributions¹ (RON million)



Romgaz: Gross Dividend Payout ratios



- ❑ **The annual SGM, that was held on April 26, approved a total Gross Dividend of RON 3.42 / share** (of which: RON 3.30 from the 2022 Net Profit and RON 0.12 from equity reserves); registration date is July 6 (ex-date: July 5)
- ❑ Majority state-owned companies are required to distribute at least **50% of the annual NP** in the form of dividends to recorded shareholders.

Why to invest in Romgaz shares

➤ Operational excellence / robust margins	EBITDA margin of 34%, EBIT margin of 30% and Net Profit margin of 19% in FY 2022
➤ Minimum dividend payout ratio required is 50%	Gross Dividend payout ratio of 52% for 2022 (computed as Total Gross Dividends per 2022 Net Profit of the group), subject to the SGM approval. Minimum required level is 50%.
➤ Net cash reserves	We recorded total cash&equivalent of RON 2 bn at Dec 31, 2022 Cash ¹ / Market capitalisation = 14% (share price on Feb 28, 2022)
➤ Top gas producer in Romania and one of the largest in the region as well	Favorable market share in terms of gas production in Romania Main operator of the Underground Gas Storages in Romania Holder of large gas reserves among European countries
➤ Strong gas reserves portfolio - expected to improve with the Neptun Deep Project	We completed the transaction for the acquisition of 50% of the rights and obligations in Neptun Deep block. The partnership is expected to improve our gas reserves portfolio and the group's profitability as well.
➤ Diversification of investment projects	We will complete the new power plant to strengthen position on the electricity market; also we plan to diversify our investment portfolio in order to increase profitability
➤ Romgaz issued its Strategy for 2021-2030	Romgaz Strategy for 2021-2030 includes a sustainable increase of added value for the company, employees and shareholders
➤ Strong management team, skilled workforce	Management team has significant expertise in the sector, headcount is strongly committed

¹ considering all cash equivalents at December 31,2022, consolidated figure

Dan Dragoș Drăgan **BoDs Chairman**

Dan Dragoș Drăgan – was appointed member of the Romgaz Board of Directors, with a 4-year mandate, starting on March 16, 2023. Expertise of Mr. Dan Dragoș includes positions such as Romgaz Board chairman (since 2021), Secretary of State within the Ministry of Energy / Ministry of Economy, Energy and Business Environment (since 2020), Energy development counselor of Uzinsider General Contractor SA (2017-2020), General Manager of Repower Furnizare Romania SRL (2007-2017). He holds a University Degree in Economy.

Gheorghe Silvian Sorici **Chairman of the Audit Committee, Chairman of the Nomination and Remuneration Committee** **Independent**

Gheorghe Silvian Sorici – was appointed member of the Romgaz Board of Directors, with a 4-year mandate, starting on March 16, 2023. Experience of Mr. Gheorghe Silvian Sorici includes positions such as Board member of Romgaz (2021-2023), Manager / Project Manager of Sobis Solutions SRL (since 2006), Director within Covtex - Feizy SRL (1999-2006), Director / CFO of Covtex SA (1997-1999). He holds a University Degree in Economy.

Balazs Botond **Chairman of the Strategy Committee**

Balazs Botond – was appointed member of the Romgaz Board of Directors, with a 4-year mandate, starting on March 16, 2023. Experience of Mr. Balazs Botond includes positions such as Board member of Romgaz (since 2019), Board member of Meditur SA (since 2018) and of Eco-Sal SA (2016-2021), Head of Legal Department of Romgaz (2019) and Legal counsellor of Romgaz (2011-2019). He holds Master Degrees in “Private Law Institutions” and in “Management and Public Policies”, and a University Degree in Law.

Marius Aristotel Jude **Executive member**

Marius Aristotel Jude – was appointed member of the Romgaz Board of Directors, with a 4-year mandate, starting on March 16, 2023. Expertise of Mr. Marius Aristotel Jude includes positions such as Deputy CEO of Romgaz (since 2022), CEO of Romgaz (2021-2022), Board member of Romgaz (since 2019, 2018-2019, 2016-2017), Secretary of State for the Ministry of Energy (2015-2017), Board member of Depomureș SA (2010-2014) and of Amgaz SA (2009-2015). He also held other management positions in Romgaz. He holds an MBA awarded by Conservatoire National Des Arts Et Metiers, Paris, and a University Degree in Law.

Marius Gabriel Nuț **Independent**

Marius Gabriel Nuț – was appointed member of the Romgaz Board of Directors, with a 4-year mandate, starting on March 16, 2023. His professional experience includes different positions such as Board member of Sala Polivalentă SA and Cluj Innovation Park SA (since 2022), CFO of Sanex SA (since 2018), CFO and Operation Manager of CARRION Expedition SRL (2016-2018), Financial Manager of Emerson SRL (2012-2016), Financial Auditor at Ernst & Young Assurance Services SRL (2008-2012). He holds an Executive MBA awarded by WU Executive Academy and by University for Economy and Business in Vienna, and a Master Degree in “Audit and Accounting Convergence”.

Elena Lorena Stoian **Independent**

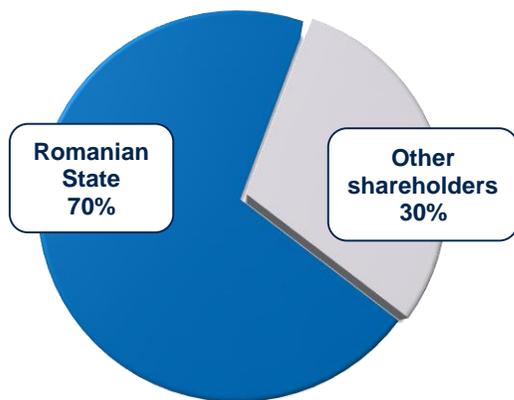
Elena Lorena Stoian – was appointed member of the Romgaz Board of Directors, with a 4-year mandate, starting on March 16, 2023. Her professional experience includes positions such as Founding / Lead Attorney of SCA Stoian si Asociatii, and of SCA Stoian Predoiu și Asociații (since 2016), Lead Attorney with Marian Catalin Predoiu (2013-2015), Attorney / Associate Attorney / Lead Associate Attorney at SCA Deleanu si Asociatii (2000-2013), Lead Insolvency Practitioner at National Union of Insolvency Practitioners (since 2007). She holds a Master Degree in “Business Law in the European Context”, and a University Degree in Law.

Răzvan Brasla **Independent**

Răzvan Brasla – was appointed member of the Romgaz Board of Directors, with a 4-year mandate, starting on March 16, 2023. His professional experience includes positions such as Managing Partner & Senior Project Management of BLOOM Project Management SRL (since 2022), General Manager of BG Capital Invest SRL (since 2019), of MCKINSEY Facility SRL (since 2015) and of Business Development Industry SRL (2008-2018). He holds a Master Degree in Economy, and a University Degree in Marketing.

Shareholding Structure and Stock Performance

Romgaz: Among blue-chips on the domestic capital market



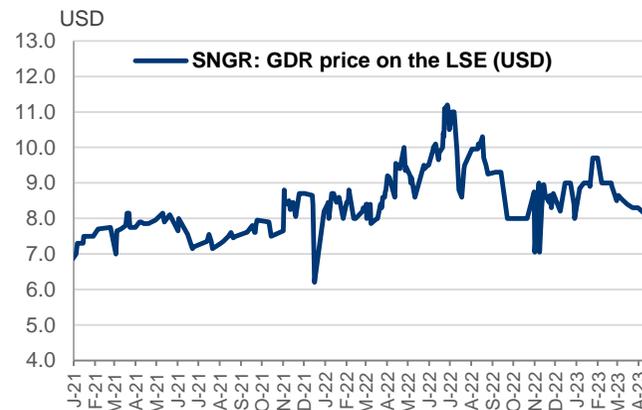
12-Month: Share Price Performance on the BVB		
Period	Min (RON)	Max (RON)
Q1/22	34.05	40.05
Q2/22	40.35	51.70
Q3/22	38.80	50.90
Q4/22	37.55	41.90

12M Total Traded Value (Q1/22 – Q4/22):
615 million RON or 0.5 million EUR/day



- ❑ Shareholding structure: the Romanian State (Ministry of Energy) majority shareholder – **70%**, Free Float - **30%** (shares traded on the BVB and GDRs traded on the LSE)
- ❑ Romgaz ranks the **2nd largest domestic stock** traded on the BVB*) – mkt cap of EUR 3.1 bn
- ❑ **The 4th most traded stock** on the BVB **)
- ❑ Included in BVB's main indices (weighing 28% in energy and utilities BET-NG index, and between 9%-15% in BET, BET-XT, BET-TR, ROTX)

Total no of shares: 385.42m



*) BVB Monthly Report (March 2023)

**) Based on BVB's latest 6M trading statistics.

Financial Calendar 2023

Feb 28: Release of the 2022 Preliminary Financial Results

Mar 01: Conference call with financial analysts and investors

April 26: SGM to approve the “2022 BoDs Report”

April 27: Release of the “2022 BoDs Report”

May 12: Release of the Q1 2023 Financial Results

May 15: Conference call with financial analysts and investors

Aug 11: Release of the H1/Q2 2023 Financial Results

Aug 16: Conference call with financial analysts and investors

Nov 15: Release of the 9M/Q3 2023 Financial Results

Nov 16: Conference call with financial analysts and investors

E-mail:

investor.relations@romgaz.ro

Investor Relations Department:

Manuela Ogrinja, CFA

Alexandra Posea

Mihnea Dinescu

Capital Market Department:

Adina Ștefănescu

Simona Banea

Cristina Hulpus

Anca Deac

Thank you for your attention!