


MARIUS MARIN

CEO



Linkedin:  Marius Dumitru Marin

EXPERIENCE

Board member

SNGN ROMGAZ SA - Romanian biggest producer of natural gas

12.2019 - present, Medias, Romania

- Audit committee president

Chief Executive Officer

MDM Consultancy

2019 – present, Deva, Romania

- Business strategic consulting
- Training for leadership & personal development, Kaizen, mentoring

CEO & Board member

MACON GROUP - Romanian leader in AAC, precast elements and lime production (4 companies)

2006-31.12.2018, Deva, Romania

- The taking-over process of Simcor Group (including 7 companies).
- Simcor Group strategic integration process.
- Business restructuring focused on personnel downsizing, costs reduction, cash-flow improving and products portfolio optimization.
- Implementing a profitable growth strategy, having results in significant increasing of EBITDA level, sales and productivity.
- The exit process of Macon Group to Xella Group.
- Building an organizational culture focused on leadership, personal development and continuous learning.

General Director

Pro BCA - AAC Producers Union

2010- 01.11.2019, Bucharest, Romania

- Join the main 5 Romanian AAC producers in the union.
- Building a partnership with Romanian public authorities.

COO

MEFIN SA SINAIA-Romanian leader in injection pumps production

2004-2006, Sinaia, Romania

- Implementing a profitable growth strategy, having results in significant increasing of EBITDA level, sales and costs reduction.
- ISO/TS 16949 implementation and certification.
- Due-diligence process for taking-over of IPM Belgrade.
- Implementing 6 SIGMA and Kaizen principles in operations.

Vice-President

CONEX GROUP-regional leader in heavy industry

2003-2004, Iasi, Romania

- Strategic restructuring of Comes Savinesti, technological equipment producer.
- Exit process of Conex Iasi to Sayegh Group (Jordan).
- Implementing Kaizen principles, having results in costs reduction and productivity increasing.

Technical & Quality System Director

PCC STEROM S.A.-Romanian leader in upstream equipment

2001-2003, Campina, Romania

- Relocation process of valves production lines (from Switzerland & Scotland) to Campina.

- Optimizing business costs by setting up quality costs measurement system.
- Implementing 6 SIGMA principles for processes capabilities increasing.
- Implementing lean manufacturing principles for productivity increasing.

Vice-President

TOFAN GROUP SA -Romanian leader in tires production (joint-venture with Nomura)

1999 -2001, Bucharest, Romania

- Business restructuring using profit centers.
- Exit process to Michelin.
- Quality Management System implementation and certification (ISO 9001, ISO, 14001).

CEO

UNIPAN SA-regional bakery producer, 8 branches

1999-2001, Bucharest Romania

- Business restructuring having results in significant profit increasing.
- Implementing a new marketing strategy.

President & CEO

UTON Onești SA- The Third Romanian leader in technological equipment production

1994-1999, Onesti, Romania

- Strategic restructuring program, focused on personnel downsizing, cost reduction and cash-flow improvement.
- Implementing a new marketing strategy.
- Implementing Kaizen principles having results in cost reduction and productivity increasing.
- Company's quotation to Bucharest Stock Exchange.
- Building an organizational culture focused on leadership, personal development and continuous learning.

EDUCATION & TRAININGS

- **PhD** graduated in **Engineering** - Bucharest Technical University.
- **Engineering MSc** – first in his promotion - Bucharest Technical University.
- **Professional Diploma in Management** – Open University Business School – CODECS.
- **6 SIGMA** - Black Belt Level
- **Kaizen & Lean manufacturing expert**
- **Management Scholarship:**
 - **PHARE** - Enterprise Restructuring and Private Sector Development Program.
 - Scholarship for **Top Managers** (Japan).
 - Scholarship for **Top Managers** (Holland).
- **Trainer, Coach& Speaker certified by John Maxwell Team Romania**
- **Quality Management Systems (ISO 9001, ISO/TS 16949) Auditor**

Business Awards:

- Enterprise Investors – Ventura Award - Manager of the Year (2007)
- Enterprise Investors – Ventura Award - Company of the Year (2008)

Political activity:

- Member in Prime Minister Counselors Board (2012)

Languages:

- English (fluent)
- French (medium)

Freedom for relocation and travel in Romania and Europe.